

RESUME

John J. Plunkett

Partner

Optimal Energy, Inc.

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John Plunkett has 25 years of experience in energy utility planning, concentrating on energy-efficiency as a resource and business strategy for regulated and unregulated energy providers. Plunkett has played key advisory and negotiating roles for clients on virtually all aspects of utility demand-side management, including residential, industrial and commercial program design, implementation, oversight, performance incentives, and monitoring and evaluation planning, and their respective roles in business, regulatory, ratemaking, resource planning and policy decisions. He has also led and/or prepared numerous analyses and reports on the economic potential for efficiency and renewable resources.

PROFESSIONAL EXPERIENCE

1996 – present

*Partner, **Optimal Energy, Inc.**, Bristol, VT.*

Strategic planning, implementation management and regulatory support on energy-efficiency investment by regulated and unregulated businesses. Currently leading consulting team engaged by the Natural Resources Defense Council to work with two Chinese provinces in the development and economic assessment of energy-efficiency investment portfolios. Co-author and expert witness on achievable potential for energy-efficiency resources in Quebec. Lead author and expert witness on report recommending revamped performance incentive for Connecticut efficiency program administrators, on behalf of Office of Consumer Counsel. Led statewide efficiency and renewable potential study for New York and efficiency potential study for Vermont, 2002-2003. Lead author and expert witness on assessment of economically achievable transmission capacity from efficiency resources, on behalf of Vermont transmission utility. Senior policy advisor to Efficiency Vermont, the nation's first statewide energy-efficiency utility; led program planning and development, 2000-2002. Advisor on economic analysis of clean energy initiative for the Long Island Power Authority, on regional efficiency initiative cost-effectiveness for Northeast Energy Efficiency Partnerships, and on program cost-effectiveness in Massachusetts and New Jersey collaboratives. Business planning and product development consulting for retail energy service providers in Vermont, metropolitan Washington, DC, and Pennsylvania, 1997-2000.

1990 – 1996

*Senior Vice President, **Resource Insight, Inc.**, Middlebury, VT.*

Provided analysis of DSM resource planning/acquisition and integrated resource planning in numerous states. Investigated regulatory and planning reforms needed to integrate demand-side resources with least-cost planning requirements by public utility commissions. Prepared, delivered and/or assisted with testimony on wide variety of IRP, DSM, economic, cost recovery

and other issues before regulatory agencies throughout North America. Consulted and provided technical assistance regarding utility filings. Responsible for presentations and seminars on DSM planning and evaluation.

1984 – 1990

Senior Economist, Komanoff Energy Associates, New York, NY.

Directed consulting services on integrated utility resource planning. Testified on utility resource alternatives, including energy-efficiency investments and independent power. Examined costs and benefits of resource options in over twenty-five proceedings. Assisted with major investigation into utility DSM investment and integrated resource planning. Designed and co-wrote microcomputer software for evaluating the financial prospects of customer-owned power generation. Wrote and spoke widely on integrated planning issues. Contributed to least-cost planning handbooks prepared by the National Association of Regulatory Utility Commissioners and by the National Association of State Utility Consumer Advocates.

1978 – 1984

Staff Economist, Institute for Local Self-Reliance, Washington, D.C.

Project development and management for a non-profit consulting firm specializing in energy and urban economic development. Project manager and economist for an investigation into the economic impact on small generators from electric utilities' grid-interconnection requirements. Coordinated research by three electrical engineers, and analyzed the impact of interconnection costs on wind, hydroelectric and cogeneration projects in seven utility service areas in New York. Provided technical coordination in cases before the District of Columbia Public Service Commission involving gas and electric utility demand management investment, non-utility generation pricing, both for the D.C. Office of People's Counsel.

EDUCATION

B.A., Economics *with Distinction, Phi Beta Kappa*, Swarthmore College, Swarthmore, PA, 1983.
Adams Prize in Quantitative Economics.

HIGHLIGHTS OF PROJECT EXPERIENCE

EFFICIENCY PROGRAM DESIGN AND PLANNING

- Consulting team leader on development and assessment of demand-side management investment portfolios for China, for the Natural Resources Defense Council. (July 2003 – present) Responsible for framing and conducting benefit/cost analysis of efficiency program portfolios for Jiangsu province and Shanghai municipality, including assessment of 300-MW Efficiency Power Plans for prospectus by Asian Development Bank.
- Report and testimony on performance incentives for administrators of conservation and load management programs in Connecticut, on behalf of Connecticut Office of Consumer Counsel. (February 2003 – August 2004). DPUC adopted recommended performance incentive mechanism for 2006 program year.

- Project leader, including report and testimony, for consulting team projecting potential for demand-side resources to defer the need for major transmission upgrades, on behalf of Vermont Electric Power Company. (November 2001 – present)
- Report and testimony on Opportunities for Accelerated Electrical Energy Efficiency in Quebec 2005 – 2012, on behalf of Regroupment National des Conseils Regionaux de L'environnement du Quebec, Regroupment des Organisms Environnementaux en Energie and Regroupment pour la Responsabilite Sociale des Entreprises. (March – June 2004)
- Senior Policy Advisor and member of senior management team, Efficiency Vermont the world's first Energy Efficiency Utility, operating under a \$14 million annual contract with the Vermont Public Service Board to deliver statewide energy-efficiency programs for the customers of Vermont's twenty-one electric utilities. (senior management team, 2000-present; policy advisor, 2002-present; led program development and planning, 2000-2002).
- Project leader for consulting team assessing technical, achievable and economic potential for energy-efficiency and renewable resources in New York State and five sub regions over 5, 10 and 20 years, on behalf of New York State Research and Development Authority. (January 2002 – August 2003)
- Project leader for consulting team updating statewide projection of economically achievable efficiency potential for state of Vermont, on behalf of the Vermont Department of Public Service. (October 2001 – 2003)
- "A Conservation Contingency Plan for Indian Point: Using California's Success Beating Blackouts to Replace Nuclear Generation Serving Greater New York," prepared for the Natural Resources Defense Council, October 2003.
- "The Achievable Potential for Electric Efficiency Savings in Maine." Projected and compared 10-year C&I costs, savings and benefits (based on technical potential analysis prepared by Exeter Associates). Expert testimony on behalf of the Office of Public Advocate, before the Maine PUC. (October 2002)
- Project leader for consulting team assisting utilities in targeting demand-side resources to optimize distribution investment planning in statewide distributed utility planning collaborative, on behalf of the Vermont Department of Public Service. (September 2001 – December 2002)
- Advisor on economic analysis for program planning and implementation of multi-year statewide energy-efficiency programs in the New Jersey Clean Energy Collaborative involving all the state's electric and gas utilities and the Natural Resources Defense Council. (April 2000 – June 2003, on behalf of NRDC). Co-directed collaborative work on program development, planning, and implementation for Conectiv. (November 1996 – 2000)
- Advisor to consulting team leader on planning and management support for Long Island Power Authority's Clean Energy Initiative (January 2003 – present). Consulting team leader on energy-efficiency program planning and implementation management support to LIPA; coordinated development of core energy-efficiency and renewable programs in clean energy portfolio. (July 1998 – January 2001)

- Policy and economic advisor for Massachusetts energy efficiency collaboratives, focusing on regulatory, cost-effectiveness, shareholder incentives and other policy issues and strategies, on behalf of Massachusetts Collaborative Non-Utility Parties. (January 1999 – present)
- Economic advisor to Northeast Energy Efficiency Partnerships, a not-for-profit regional consortium of utilities pursuing market transformation in efficiency markets. Economic analysis and report on cost-effectiveness of NEEP initiatives involving high-efficiency motors, clothes washers, and residential lighting. (1998 – in progress)
- "Examining the Potential for Energy Efficiency in Michigan: Help for the Economy and the Environment," for American Council for an Energy-Efficient Economy (ACEEE). Analysis and report projecting costs and benefits of aggressive energy-efficiency investment. (January 2003)
- Led consulting team in the preparation of detailed recommendations for implementing strategic plan for acquiring clean power resources for the Jacksonville Electric Authority. (May – September 2001)
- Consultant to Citizens Utilities Corporation's, assisting in planning and management of investments pursuing maximum achievable levels of optimally cost-effective energy-efficiency in its Vermont Electric Division. (1997 – 2001)
- Consultant to PEPCo Energy Services on building energy-efficiency in retail service offerings. (2000 – 2001)
- Consultant to California Board for Energy-Efficiency, the agency responsible for administering wires-charge funded statewide energy-efficiency programs. Technical service consultant on nonresidential program design. (1997 – 1999)
- Lead consultant on energy product development for consumer energy cooperative, on behalf of Vermont Energy Futures, a non-profit organization spearheading development of a consumer-owned energy cooperative that will bundle electricity with energy-efficiency, renewables, and fossil fuels for residential, low-income, and small non-residential customers. One of key team members who prepared grant application to federal Health and Human Services Department for \$800,000 grant supporting development of the co-op. (1997 – 2000)
- Led feasibility analysis and prepared preliminary business plan for bundling electricity, fuel, efficiency services, and green power initially targeting low-income and environmentally-conscious consumers, on behalf of the Energy Coordinating Agency and Conservation Consultants, Inc. (July – December 1997). Consultant on energy and business strategy and planning for Energy Cooperative Association of Pennsylvania, a buyers' cooperative offering electricity, fuel oil, energy-efficiency, and renewable energy to residential and non-profit consumers in eastern and western Pennsylvania. (1998 – July 1999)
- Lead consultant on energy efficiency program designs and planning for Maryland Office of People's Counsel and Maryland Energy Administration. Led research, analysis, and program

descriptions and budgets for use in restructuring workshops and legislative development on efficiency and renewable programs supported by system benefits charge. (1998)

- Consultant on various energy-efficiency program, planning, and policy issues for Maryland utilities including Potomac Electric, Baltimore Gas and Electric, Potomac Edison, Delmarva Power and Light, Southern Maryland Electric Cooperative, Washington Gas, on behalf of Maryland Office of People's Counsel. This has included work as coordinator and lead negotiator on DSM collaboratives for Washington Gas, Potomac Electric, Baltimore Gas and Electric, Delmarva Power and Light and Potomac Electric. Projects have included resource planning and allocation, program design, policy, cost recovery, mechanism design, and monitoring and evaluation planning. (1989 – 1997)
- Lead consultant for the Vermont Department of Public Service regarding energy-efficiency investment during and after the transition to electricity restructuring. Lead author of *The Power to Save: A Plan to Transform Vermont's Efficiency Markets*, the DPS filing which calls for development of centrally delivered statewide core programs by an efficiency utility. Prepared written testimony, on behalf of the Vermont Department of Public Service in Docket 5980. (1997 – 1999)
- Assisted the Burlington (VT) Electric Department in developing energy efficiency programs and policies as part of their resource and business planning. (November 1996 – May 1997)
- Prepared written report to the Ontario Energy Board assessing the 1997 DSM Plan filed by Union and Centra Gas LTD in light of prior OEB decisions, as well as specific program plans for residential and non-residential customers. The report also addressed potential changes in gas DSM regulation, cost recovery, and incentives. [*Assessment of the Centra/Union Gas Fiscal 1997 DSM Plan*, Plunkett, Hamilton, and Mosenthal, August 30, 1996.] Also testified before the OEB concerning the report's findings and recommendations. Union/Centra Rate Case, EBRO 493/494. Also prepared a report and testified on Union Gas's DSM program design in EBRO 496/94/95. (July 1996 – November 1996)
- Assisted the Iowa Office of Consumer Advocate with the review and analysis of MidAmerican's, Interstate Power's and Iowa Electric Services' existing energy efficiency plans. Developed proposals for changes to and modifications of the utilities commercial and industrial energy efficiency programs. (1995 – 1996)
- Prepared testimony and assisted the Iowa Office of Consumer Advocate in settlement negotiations re IES Utilities C/I DSM programs. Docket No. EEP-95-1. (February 1996)
- Assisted Florida Power Corporation with development of alternative DSM programs for commercial and industrial customers. (1995 – 1997)
- Assisted with testimony and discussions regarding DSM program alternatives for Carolina Power & Light, on behalf of the Southern Environmental Law Center. Docket No. 92-209-E. (1995 – 1996)
- Reviewed and commented on Consumer Gas' C/I DSM programs on behalf of the Green Energy Coalition. (1995)

- Assisted the Vermont Department of Public Service in negotiation settlement with Green Mountain Power regarding DSM program design and planning, focusing on target retrofits in load centers under T&D capacity constraints, and increased participation and comprehensiveness of lost-opportunity programs. (1995)
- Provided consulting services and expert testimony concerning Ontario Hydro's DSM plans and acquisition of lost-opportunity resources on behalf of the Green Energy Coalition. Before Ontario Energy Board H.R. 22. re: Ontario Hydro 1995 Rates and Spending. (1994) and re: Ontario Hydro's Bulk Power Rates for 1993. Ontario Energy Board HR-21. (1992)
- Coordinated testimony assessing the planning process, screening analyses, and cost-recovery proposals of the Detroit Edison Company for its demand-side management programs. Estimated potential levels of savings; identified improvements to the utility's proposed cost-recovery, lost-revenue, and incentive mechanisms; and recommended regulatory signals consistent with least-cost planning. Provided economic and regulatory advice, consulting services, and oversaw preparation of testimony. Michigan PSC Case No. U-10102. (1992)
- Provided economic and regulatory advice, consulting services, and oversaw preparation of testimony. Provided technical services encompassing demand-side management program monitoring and evaluation, cost recovery, and review of second efficiency plans. Before the Iowa Utilities Board, Iowa Power and Light Docket No. EEP-91-3 and Interstate Power Company Docket No. EEP-91-5. (1992)
- Provided consulting on policy and resource-allocation issues on behalf of the Vermont Department of Public Service as part of DSM-program-design collaboratives with Vermont Gas. (1990 – 1991), Citizens Utilities (1990 – 1991), Central Vermont Public Service Corporation (1990) and Green Mountain Power. (1990)

ENERGY AND REGULATORY POLICY

- Analysis and testimony before the Connecticut Siting Council on integrating potential demand reductions from targeted demand-side resources into need assessment for transmission upgrades, on behalf of the Connecticut Office of Consumer Counsel. Docket No. 217. (February 2002 – present)
- Advice and negotiation on policy and scope of utility activities regarding targeted DSM to optimize distribution investment planning, involving Consolidated Edison, PECO Energy, and Orange and Rockland Utilities, on behalf of the Natural Resources Defense Council (Con Ed and PECO) and Pace Energy Project (O&R). (1999 – 2000)
- Consultant to Vermont Senate Natural Resources and Finance Committees on efficiency and renewable policies in restructuring legislation passed by the Senate but not adopted by the House. Provided technical assistance to support drafting and passage of utility restructuring legislation (S.62). (1997)
- Provided direct testimony and cross-examination relating to the future of DSM under the proposed BG&E/PEPCo utility merger. Case No. 8725 In the matter of Application of BGE, PEPCo & Constellation Energy Corporation for Merger. (1996)

- Reviewed Tennessee Valley Authority programs and environmental planning for the Tennessee Valley Energy Reform Coalition. (November 1994 – July 1995)
- Prepared and defended direct testimony on gas and electric Demand-Side Management/Integrated Resource Planning guidelines before the North Carolina Public Utilities Commission. Evaluated DSM activities in light of market barriers, total-resource-cost-effectiveness, and rate impacts. Docket No. E-100, SUB 64A in the matter of Request by Duke Power Company for Approval of a Food Service Program, Docket E-100, SUB 71 In the matter of Investigation of the Effect of Electric IRP and DSM Programs on the Competition Between Electric Utilities and Natural Gas Utilities. (1994)
- Prepared and defended expert testimony and led analyses of demand-side management and fuel switching opportunities in Central Vermont Public Service territory, on behalf of the Vermont Department of Public Service. Project involved detailed analysis of measure costs, savings, and cost-effectiveness. Vermont Public Service Board, Docket 5270-CVPS-1&3. (1994)
- Prepared and defended expert testimony for the Vermont Department of Public Service on prudence of demand-side management in CVPS rate case. Vermont Public Service Board, Docket 5724. (May – August 1994)
- Directed and assisted in the preparation of joint testimony for Enersave, an efficiency service provider. Before the New York Public Service Commission, Case No. 94-E-0334. (September 1994)
- Joint testimony with Jonathan Wallach for the New York Public Utility intervenors reviewing 1994 LILCo DSM Plan. Before the New York Public Service Commission. P.S.C. Case No. 93-5-1123. (May 1994)
- Assisted in critique of PECO Demand-Side Management Plan for the Nonprofits Energy Savings Investment Program. (February 1994)
- Provided direct testimony in a proceeding to investigate restrictions on DSM that could give one utility (gas or electric) an unfair competitive advantage over another (electric or gas, respectively). Before the Louisiana Public Service Commission Docket No. U-20178 Re: Louisiana Power & Light Company Least Cost Resource Plan. (1994)
- Provided expert testimony in support of PEPCo's DSM implementation. Before the Public Service Commission of the District of Columbia. Case No. 929. (1993)
- Comprehensive assessment of Ontario Hydro's 25-year resource plan. Directed work by over a dozen consultants. The study encompassed load forecasting; assessing DM potential and costs; resolving DM-implementation, resource-integration, and institutional issues; assessing all resource costs, including externalities; assessing costs of all supply resources, including non-utility generators; and estimating avoided costs. (1990 – 1992)
- Assisted the Pennsylvania Energy Office in its evaluation of Pennsylvania electric utility demand-management plans by preparing testimony and co-authoring a comprehensive, five-

volume study of all aspects of demand management. This document surveys issues related to integration of demand-management resources into utility planning, and reconciling least-cost planning objectives with rate-impact constraints; discusses strategies for utility intervention to remove market barriers to energy conservation; evaluates cost-recovery mechanisms for demand-management expenditures by utilities; explores issues related to the screening demand-management measures and programs; and examines direct costs, risk, and externalities avoidable through demand management. (1991 – 1993)

- Provided analysis of 1991 - 1992 New York electric utility DSM plans, and assisted in the analysis of 1993 - 1994 DSM Plans on behalf of Pace University Center for Environmental and Legal Studies, and Vladeck, Waldman, Elias & Engelhard, P.C., Counsel for the Class of LILCo Ratepayers in County of Suffolk *et al.* v. LILCo *et al.* Proceeding to Inquire into the Benefits to Ratepayers and Utilities from Implementation of Conservation Programs that will reduce Electric Use, New York Public Service Commission Case No. 28223. (1990, 1992, 1994)
- Reviewed Demand Side Management regulations and DSM compliance filings of four New Jersey utilities on behalf of the New Jersey Division of Rate Counsel. Demand Side Management Resource Plan of Jersey Central Power & Light Company. Docket No. EE-92020103. (1992)
- Advisor to the Vermont Public Service Board. Assisted with formulating issues, conducting hearings, deciding policy, and drafting opinions and orders on DSM planning programs, and ratemaking. Advised the Board's hearing officer on numerous decisions concerning policy and process, including cost-benefit analysis, design and coverage of utility energy-efficiency programs and integrated planning requirements. Investigation into Least-Cost Investments, Energy Efficiency, Conservation, and Management of Demand for Energy, Docket No. 5270. (1988 – 1990)
- Provided technical and policy advice for the South Carolina Department of Consumer Affairs in PSC investigation into Electric Utility Least-Cost Planning, Docket No. 87-223-E. (September 1987 – November 1992)

RESOURCE PLANNING AND ASSESSMENT

- Assisted the Vermont Department of Public Service in assessing the performance and expenditures of Green Mountain Power's commercial and industrial DSM programs. Also assisted the DPS in the evaluation of GMP's actions surrounding the Vermont Joint Owners contract with Hydro Quebec including prudence. (1997)
- Prepared testimony and supported settlement negotiations concerning the DSM Plan of Jersey Central Power and Light on behalf of the Mid Atlantic Energy Project and New Jersey Public Interest Research Group. Analyzed DSM policy and commercial and industrial programs. Docket No. EE9580349 In the matter of Consideration and Determination of Jersey Central Power and Light Company's Demand Side Management Resource Plan filed pursuant to N.J.A.C. 14:12. (1995)
- Prepared written testimony for the Maryland Office of People's Counsel analyzing potential for demand-side resources offset need for power for proposed coal-fired plant. Delmarva

Power & Light Company Dorchester Power Plant Certificate of Public Convenience and Necessity. Maryland PSC Case No. 8489. (January 1993)

- Provided technical assistance and advice on behalf of the South Carolina Department of Consumer Affairs on all aspects of Integrated Resource Planning and DSM planning including cost-effectiveness tests for South Carolina PSC investigation into Electric Utility Least-Cost Planning, Docket No. 87-223-E. (1987 – 1992)
- Identified energy-efficiency resources missing from FPL's resource plan that could provide economical substitutes for proposed power supply option. Expert testimony also addressed environmental costs avoided by DSM. Florida PSC Docket No. 920520-EG, In Re: Joint Petition of Florida Power and Light and Cypress Energy Partners, Limited Partnership for Determination of Need. (1992)
- Provided technical consulting services for the Indiana Office of Utility Consumer Counselor, including expert testimony. In the matter of the Petition of Indianapolis Power & Light Company for a Certificate of Public Convenience and Necessity for the Construction by it of Facilities for the Generation of Electricity and Submission and Request for Approval of Plan to meet future needs for Electricity. Cause No. 39236. (August 1991 – May 1992)
- Provided technical consulting services for the Indiana Office of Utility Consumer Counselor, including expert testimony. In the matter of the Petition of PSI Energy, Inc. Filed Pursuant to the Public Service Commission Act, as Amended, and I.C. 8-1-8.52 for the Issuance of Certificates of Public Convenience and Necessity to Construct Generating Facilities for the Furnishing of Electric Utility Service to the Public and for the Approval of Expenditures for such Facilities. Cause No. 39175. (June 1991 – February 1992)
- Testimony and surrebuttal for the Delaware PSC Staff. Before the Delaware Public Service Commission Staff, In the Matter of the Application of Delmarva Power & Light Company for Approval of 48 MW Power Purchase Agreement with Star Enterprise, PSC Docket No. 90-16. (January 1991)
- Prepared comments on IRP principles and objectives for the Southern Environmental Law Center. Commonwealth of Virginia State Corporation Commission Order Establishing Commission Investigation to Consider Rules and Policy Regarding Conservation and Load Management Programs, Case No. PUE900070. (1991)
- Prepared and defended expert testimony for the Indiana Office of Utility Consumer Counselor on potential for DSM to defer need for new generating capacity. Petition of Southern Indiana Gas and Electric Co. for Approval of Construction and Cost of Additional Electric Generation and for Issuance of a Certificate of Need Therefore, Indiana Utility Regulatory Commission, Cause No. 38738. (September 1989)
- Prepared and defended expert testimony for the Illinois Citizens Utility Board on adequacy of Commonwealth Edison's DSM efforts. Rulemaking Implementing Section 8-402 of the Public Utilities Act, Least-Cost Planning, Illinois ICC Docket No. 89-0034. (July 1989)
- Assisted the Vermont Public Service Board with analysis, findings, and conclusions regarding the need for power based on potential DSM resources. Application of Twenty-Four Electric

Utilities for a Certificate of Public Good Authorizing Execution and Performance of a Firm Power and Energy Contract with Hydro-Quebec and a Hydro-Quebec Participation Agreement, Docket No. 5330. (1989 – 1990)

- Cost-benefit analysis for the City of Chicago examining alternatives to the renewal of Commonwealth Edison's franchise. (1989)
- Advisor for the South Carolina Department of Consumer Affairs. Assessed costs and benefits of long-term power contract. In the Matter of Duke Power Company, Federal Energy Commission, Docket No. ER89-106-000. (January 1989 – March 1990)
- Analyzed and provided expert testimony on the economic potential for cost-effective DSM to substitute for capacity and energy from a combined cycle generating plant. Testimony. Application of Potomac Electric Power Company for Certificate of Public Convenience and Necessity for Station H, Maryland PSC Docket No. 8063 Phase II. (1988)
- Examined, compared, and recommended appropriate cost-effectiveness tests for the DSM portion of the Massachusetts Department of Public Utilities investigation into the Pricing and Ratemaking Treatment to Be Afforded New Electric Generating Facilities Which Are Not Qualifying Facilities. Docket No. 86-36. (1988)
- Testimony for the District of Columbia on electric and gas utility least-cost planning. Application of the Potomac Electric Power Company for Changes to Electric Rate Schedules, D.C. PSC Formal Case 834 Phase II. (April and June 1987)
- Stood cross-examination for the Connecticut Division of Consumer Counsel to defend KEA's financial assessment of CL&P's ability to withstand Millstone 3 disallowance. Investigation into Excess Generating Capacity of Connecticut Light & Power Company, Connecticut DPUC Docket No. 85-09-12. (April 1986)
- Cross examination for the Connecticut Division of Consumer Counsel to defend financial and statistical model supporting KEA's findings of CL&P construction imprudence. Retrospective Audit of the Prudence of the Construction of Millstone 3, Connecticut DPUC Docket 83-07-03. (March 1986)
- Cross examination for the Pennsylvania Office of Consumer Advocate, defended quantification of imprudence findings by O'Brien/Kreitzberg & Associates regarding PECO's construction management of the Limerick 1 project. Pennsylvania PUC v. Philadelphia Electric Company Docket R-850152. (February 1986)
- Prepared and defended direct and surrebuttal testimony for the Pennsylvania Office of Consumer Advocate critiquing utility conservation and cogeneration assumptions and presented alternative 20-year electricity sales projection. Pennsylvania PUC Limerick 2 Investigation Docket I-840381. (April 1985)

LOW-INCOME ENERGY PROGRAMS

- Technical advisor to the Public Utility Law Project of New York. Recommended economic principles for planning utility DSM investment for low-income customers in New York.

Proceeding on Motion of the Commission to Determine Whether the Major Gas and Combination Gas and Electric Utilities Subject to the Commission's Jurisdiction Should Establish and Implement a Low-Income Energy Efficiency Program, Case 89-M-124. (1990).

RENEWABLE ENERGY

- Co-author (with J. Wallach) of *The Power Analyst*, integrated spreadsheet-based software for projecting the economic and financial performance of renewable and cogeneration projects, for the New York State Energy Research and Development Authority. Project manager, economic analysis. (1989)
- Technical and economic analysis of small-generator grid interconnection of seven New York electric utilities for the New York Energy Research and Development Authority. Project manager, economic analysis. (1983)
- Written testimony on behalf of the Alaska Public Interest Research Group implementing PURPA 210. Before the Alaska PUC. (1981)
- Written and oral testimony in oversight hearings on state implementation of PURPA 210. U.S House of Representatives Subcommittee on Energy Conservation and Power. (1981)
- Written and oral testimony in rulemaking for PURPA on behalf of the Institute For Local Self-Reliance, before the Federal Energy Regulatory Commission. (1979)

PUBLICATIONS/PRESENTATIONS

"Rewarding Successful Efficiency Investment In Three Neighboring States: The Sequel, the Re-Make and the Next Generation (In Vermont, Massachusetts and Connecticut)," (with P. Horowitz and S. Slote), 2004 *Summer Study on Energy Efficiency in Buildings*, American Council for an Energy Efficient Economy, Pacific Grove, California, August 2004.

"Measuring Success at the Nation's First Efficiency Utility" (With B. Hamilton), 2002 *Summer Study on Energy Efficiency in Buildings*, American Council for an Energy Efficient Economy, Pacific Grove, California, August 2002.

"New Jersey's Clean Energy Collaborative: Model or Mess?" (with D. Bryk and S. Coakley), 2002 *Summer Study on Energy Efficiency in Buildings*, American Council for an Energy Efficient Economy, Pacific Grove, California, August 2002.

"Yes, Virginia, You Can Get There From Here: New Jersey's New Policy Framework For Guiding Ratepayer-Funded Efficiency Programs" (with S. Coakley and D. Bryk), 2000 *Summer Study on Energy Efficiency in Buildings*, American Council for an Energy Efficient Economy, Pacific Grove, California, August 2000.

"Integrated Market-Based Efficiency and Supply for Small Energy Consumers: The Consumer Energy Cooperative" (with B. Sachs and E. Belliveau) 2000 *Summer Study on Energy Efficiency in Buildings*, American Council for an Energy Efficient Economy, Pacific Grove, California, August 2000.

"Comprehensive Energy Services At Competitive Prices: Integrating Least-Cost Energy Services To Small Consumers Through A Retail Buyer's Cooperative" (with B. Sachs), *1998 Summer Study on Energy Efficiency in Buildings*, American Council for an Energy Efficient Economy, Pacific Grove, California, August 1998.

"Capturing Comprehensive Benefits from Commercial Customers: A Comparative Analysis of HVAC Retirement Alternatives" (with P. Mosenthal and M. Kumm), *1996 Summer Study on Energy Efficiency in Buildings*, American Council for an Energy Efficient Economy, Pacific Grove, California, August 1996. 5.169.

"Joint Delivery of Core DSM Programs: The Next Generation, Made in Vermont" (with S. Parker), *1996 Summer Study on Energy Efficiency in Buildings*, American Council for an Energy Efficient Economy, Pacific Grove, California, August 1996. 7.127.

"Retrofit Economics 201: Correcting Common Errors in Demand-Side Management Cost-Benefit Analysis" (with R. Brailove and J. Wallach) *IGT's Eighth International Symposium on Energy Modeling*, Atlanta, Georgia, April 1995.

"DSM's Best Kept Secret: The Process, Outcome and Future of the PEPCo-Maryland Collaborative" (with R. D. Obeiter and E. R. Mayberry), *Proceedings of the ACEEE Summer Study on Energy Efficiency in Buildings*, Monterey, California, August 1994. 10.199.

Louisville Gas and Electric Company. Invited to make presentation on commercial program design. March 10, 1994.

'DSM for Public Interest Groups, "Seminar coordinator and presenter. DSM Training Institute, Boston, Massachusetts, October 1993.

DSM Training Institute - *Training for Ohio DSM Advocates: Effective DSM Collaborative Processes*. Seminar co-presenter. Cleveland, Ohio, August 1993.

"Demand-Management Programs: Targets and Strategies," Vol. 1 of "Building Ontario Hydro's Conservation Power Plant" (with J. Wallach, J. Peters, and B. Hamilton), Coalition of Environmental Groups, Toronto, ONT, November 1992.

"DSM Program Monitoring and Evaluation: Prospects and Pitfalls for Consumer Advocates," *Proceedings from the Mid-Year NASUCA Meeting*, Saint Louis, Missouri, June 8, 1993.

"Twelve Steps To Comprehensive Demand-Management Program Development: A Collaborative Perspective", *Proceedings from the IRP Workshop: The Basic Landscape, NARUC-DOE Fourth IRP Conference*, Burlington Vermont, September 1992. 45.

"Demand-Side Cost Recovery: Toward Solutions that Treat the Causes of Utility Under-Investment in Demand-Side Resources" (with P. Chernick), *Proceedings from the Third NARUC Conference on Integrated Utility Planning*, Santa Fe, New Mexico, April 1991.

"Demand-Side Bidding: A Viable Least-Cost Resource Strategy?" (with P. Chernick and J. Wallach), *Proceedings from the Seventh NARUC Biennial Regulatory Information Conference*, Columbus, Ohio, September 1990.

"Where Do We Go From Here? Eight Steps for Regulators to Jump-Start Least-Cost Planning" (with M. Dworkin), *Proceedings from the Seventh NARUC Biennial Regulatory Information Conference*, Columbus, Ohio, September 1990.

"A Utility Planner's Checklist for Least-Cost Efficiency Investment" (with P. Chernick) *Proceedings from the Seventh NARUC Biennial Regulatory Information Conference*, September, 1990. Also published in *Proceedings from the Canadian Electric Association's Demand-Side Management Conference*, St. John, Nova Scotia, September 1990.

"Carrots and Sticks: Do Utilities Need Incentives to Do the Right Thing on Demand-Side Investment?", *Proceedings from the National Association of State Utility Consumer Advocates* Santa Fe, New Mexico, June 1990.

"New Tools On the Block: Evaluating Non-Utility Supply "Opportunities with the Power Analyst" (with J. Wallach), *Proceedings from the Fourth National Conference on Microcomputer Applications in Energy*, Phoenix, AZ, April 1990.

"Breaking New Ground in Collaboration and Program Design," *The Rocky Mountain Institute Competitek Forum* (Moderator), Aspen, Colorado, September 1989.

"Lost Revenues and Other Issues in Demand-Side Resource Evaluation: An Economic Reappraisal" (with P. Chernick), *1988 Summer Study on Energy Efficiency in Buildings*, American Council for an Energy Efficient Economy, Pacific Grove, California, September 1988.

"Pursuing Least-Cost Strategies for Ratepayers While Promoting Competitive Success for Utilities", *Proceedings from the Least-Cost Planning Conference, National Association of Regulatory Utility Commissioners*, Aspen, Colorado, April 1988.

"Balancing Different Economic Perspectives in Demand-Side Resource Evaluation", Workshop on Demand-Side Bidding, Co-sponsored by New York State PSC, ERDA, and Energy Office, Albany, New York, March 1988.

"There They Go Again: A Critique of the AER/UDI Report on Future Electricity Adequacy through the Year 2000" (with C. Komanoff, H. Geller and C. Mitchell), Presentation NASUCA (also debated AER/UDI co-author before NARUC annual meeting), New Orleans, Louisiana, November 1987.

"Saying No to the No-Losers Test: Correctly Assessing Demand-Side Resources to Achieve Least-Cost Utility Strategies", *Proceedings from the Mid-year NASUCA meeting*, Washington, D.C., June 1987.

"The Economic Impact of Three Mile Island" (with C. Komanoff), *Proceedings from the American Association for the Advancement of Science symposium*, May 1986.

"Facing the Grid" (with D. Morris), *New Shelter*, May - June 1981.