



Desjardins Ducharme S.E.N.C.R.L. AVOCATS

600, rue De La Gauchetière Ouest
Bureau 2400
Montréal (Québec) H3B 4L8
CANADA

Téléphone : 514 878-9411
Sans frais : 1 800 670-0102

70, rue Dalhousie
Bureau 300
Québec (Québec) G1K 4B2
CANADA

Téléphone : 418 529-6531
Télécopieur : 418 523-5391

www.desjardinsducharme.ca

Québec, le 17 septembre 2007

Me Véronique Dubois
Secrétaire
RÉGIE DE L'ÉNERGIE
Tour de la Bourse, C.P. 001
800, Place Victoria, 2^e étage, bureau 255
Montréal (Québec) H4Z 1A2

OBJET: Demande relative à l'établissement des tarifs d'électricité pour l'année
tarifaire 2008-2009
Demande de reconnaissance du témoin expert Zak El Ramly par l'AQCIE
et le CIFQ
Votre dossier : R-3644-2007
Notre dossier : 1038697

Chère Consoeur,

Conformément à la décision D-2007-104 du 10 septembre 2007, nos clientes demandent la reconnaissance du statut d'expert de monsieur Zak El Ramly.

Le nom et les coordonnées du témoin de même que son curriculum vitae et la description de son expérience pertinente apparaissant au court résumé ci-joint. Nous ajoutons que le Dr. El Ramly a été un artisan de l'introduction du système de « *stepped rate* » en Colombie-Britannique.

La qualification demandée est celle d'expert en structures tarifaires.

Compte tenu du caractère hautement technique des sujets traités, les intervenants doivent appuyer leur position face aux demandes du Distributeur sur les connaissances d'un expert dans le domaine susmentionné.

La rémunération demandée par l'expert est supérieure au tarif établi par la Régie mais les intervenants supporteront l'excédent si la Régie ne croit pas approprié de réviser éventuellement sa décision D-2007-104 eu égard à l'expertise unique du Dr. El Ramly et à l'impossibilité de retenir ses services sur la base du tarif de la régie.

Nous vous prions d'accepter, chère consœur, l'expression de nos sentiments les meilleurs.

DESJARDINS DUCHARME, s.e.n.c.r.l.



PIERRE PELLETIER

PP/lm
c.c. par courriel uniquement
Hydro-Québec – Me Eric Fraser
Les intervenants

Dr. Zak El-Ramly Professional Profile

Dr. El-Ramly is an internationally recognized expert in rate making, open access and competitive market principles. He has held several management positions within BC Hydro and Powerex, including the manager of rates and forecasting. Currently he is the President of ZE PowerGroup, a management consulting and software development firm to the energy industry.

Dr. El-Ramly has provided expert testimony and made presentations before the British Columbia Utilities Commission (CPUC), Alberta Department of Energy (ADOE), Canada National Energy Board (NEB), US Federal Energy Regulatory Commission (FERC), the California Public Utilities Commission (CPUC), the California Energy Commission (CEC) and Regie de Quebec. Most of Dr. El-Ramly regulatory activities relates to rate making and the impact of open markets on rate design.

Résumé of Dr. Zak El-Ramly

ZE PowerGroup Inc.

1995 – Present President

- ZE PowerGroup is a Vancouver-based international consulting firm and software solutions provider for the energy industry. Dr. Zak El-Ramly, a recognized authority in the development of competitive markets, established the company in May of 1995 to meet the strategic and software requirements of a restructuring energy market.
- The company offers an extensive range of services, including strategic planning and implementation, technical analysis, and software development. The foundation of the company is consulting to North American energy industry participants regarding deregulation and the formation of operational competitive energy markets. In response to the increasing needs of timely market data, the company developed ZE EnergyTools, its suite of proprietary software applications, to meet in-house and client information management and analysis needs.

Powerex

(British Columbia Power Exchange Corporation, subsidiary of BC Hydro)

1993 - 1995 Executive Vice-president, Marketing

- Responsible for sales, long-term contract negotiation and resource acquisition and for managing daily activities. As one of the early executives credited for the development and structuring of Powerex and its trading operation.

1990 - 1993 Vice President, Development

- Responsible for the development of corporate direction to enhance the business. *Led the development of a short-term electricity market, the Power Exchange Operation (PEO).*

BC Hydro

(British Columbia Hydro and Power Authority)

- Held several key managerial positions related to various utility functions. He led the development of many innovative programs and policies some of which were modeled by other utilities in North America and abroad, most notably being the Power Smart program, wheeling policies and an application for a rate overhaul.

1991 - 1993 Manager, Business Development, Resource Management

- Development of corporate policies related to energy trade (in key areas such as rate strategy, wheeling and exchanges with other suppliers). Negotiating complex contracts. *Responsible for the development of a BC Hydro innovative system of unbundled rates referred to as the Industrial Rate Proposal*

1989 - 1991 Manager, Policy Development, Corporate & Environmental

- Development of corporate policies related to energy transactions. *Led the development of one of the first leading edge wheeling policies in North America.*

1988 - 1989 Manager, Rates & Forecasting

- Personnel and resource management of Rates, Load Research and Forecasting groups.

1985 - 1988 Marketing Manager, Residential & Commercial Energy

- Market program development, program implementation and providing general technical support for all marketing activities. Spearheaded the development of the demand side management program known internationally as Power Smart.

1983 -1985 Projects Supervisor, Energy Management Division
 1981 -1985 Supervisor, HVAC Section Energy Conservation Division
 1979 -1981 Energy Services Systems Engineer, Energy Conservation
 1977 -1979 HVAC Engineer, Energy Conservation Division

Prior to Joining BC Hydro

1964 -1977 Teaching, research, graduate studies and worked overseas.

Memberships

1995 -1998 Honorary President of the Power Marketing Association
 1995 -1996 Member of the New York Mercantile Exchange (NYMEX)
 Electricity Advisory Group for the development of NYMEX
 electricity futures
 1994 -1995 Executive member of the Western Systems Power Pool (WSPP)
 1994 -1995 Member of the Northwest Electric Light and Power Association
 1977 -present Member of the Association of Professional Engineers of BC
 1977 -1995 Member American Society of Heating, Refrigeration, and Air
 Conditioning Engineers (ASHREA), BC Chapter. Held several
 executive positions and was president from 1987-1990

Expert Participation in Regulatory Proceedings

- 2005 BC Hydro Vancouver Island Call For Tenders-Electricity Purchase Agreement
- 2004 BC Transmission Corporation Application for Open Access Transmission Tariff
- 2004 Hydro-Québec Transmission Application for Transmission Tariff Design

- 2003 BC Hydro Application for a Wheeling rate for distributed generation in the BC Hydro service territory
- 2003 An Inquiry into a Heritage Contract for B.C. Hydro's Existing Generation Resources and regarding Stepped Rates and Transmission Access British Columbia Task Force on Electricity Market Reform
- Hydro Quebec - Distributor's Procurement Plan R-3470-2001 [Second Phase], 2002
- 2001 WKP Application to Sell its Hydroelectric Generation Assets
- 2001 BC Hydro Rate Bypass Guidelines for Independent Power Producers
- 2001 Hydro Quebec TransEnergie - Transmission Rate Design R-3401-98
- 2000 Application by West Kootenay Power Ltd. for a Certificate of Public Convenience and Necessity for its Kootenay 230 kV System Development
- 1999 WKP Transmission Access Application
- 1999 WKP Access Principles Application
- 1999 BC Hydro Large Industrial Customers' Complaint on B.C. Hydro's Application to Amend the Real Time Pricing Rate Schedule 1848
- 1999 BC Hydro Rate Harmonization
- 1998 Hydro Quebec - Proposal for Determining the Conditions of Establishing and Implementing Price Rates for Supplying Electricity
- 1998 BC Hydro Wholesale Transmission Services Application
- 1997 BC Hydro Wholesale Transmission Services Application
- 1996 BC Hydro Wholesale Transmission Services Application
- 1993 BC Hydro Rate Schedule 3808 - Service to West Kootenay Power
- 1992 B.C. Power Exchange Corporation. Energy Removal Certificate
- 1992 BC Hydro Industrial Rate Design Application