

## ***Contribution to the Energy Savings Objectives***

Gazifère's normalized sales for the residential, commercial and institutional sectors in 2005 were 118 Mm<sup>3</sup><sup>1</sup>. Gaz Métro's sales for that same period were 5,310 Mm<sup>3</sup><sup>2</sup>. Gazifère's sales represent 2.17% of the total sales of 5,428 Mm<sup>3</sup>. Based on market share, Gazifère would have to save 759,500 cubic meters of natural gas annually with its DSM Plan (2.17% of 350 million m<sup>3</sup> over 10 years) for a total of 7,595,000 m<sup>3</sup> between 2005 and 2015.

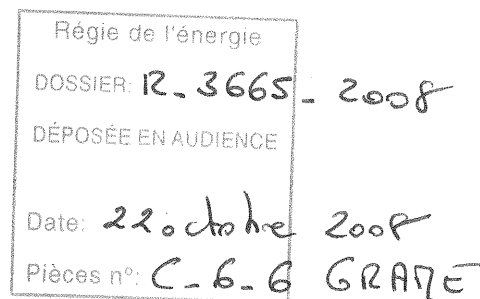
However, Gazifère believes other factors such as the potential for energy savings should be considered when establishing its share of the provincial target of 350 million cubic meters.

Unlike Gaz Métro and Hydro-Québec, Gazifère has not undertaken any energy conservation potential study and therefore does not know exactly what quantity of natural gas can be economically saved by its residential and commercial customers.

Nevertheless, Gazifère now knows that residential gas space heating for the new construction market has been completely transformed to higher efficiency levels, leaving very little space heating reduction potential for this market segment. Gazifère also knows that a considerable number of larger commercial and institutional customers have improved their energy efficiency over the last few years so that future projects will have to target smaller buildings.

To achieve energy savings over the coming years may be increasingly difficult but nevertheless feasible, to meet the targets set by the Québec government with the addition of new technologies and the market transformation of existing rental furnace customers with the installation of programmable thermostats.

Consequently, we are proposing for 2008 new technologies, new program parameters and new methods of delivery to be able to reach the objective set by the Québec government.



<sup>1</sup> R-3607-2006, GI-1, Document 1.2 page 1

<sup>2</sup> R-3596-2006, SCGM-9, Document 9 page 1