



Réponses du Distributeur et du Transporteur à la demande de renseignements numéro 1 de l'Association québécoise des consommateurs industriels d'électricité et du Conseil de l'industrie forestière du Québec (« AQCIE-CIFQ »)





1DEMANDE DE RENSEIGNEMENTS N°1 DE L'AQCIE-CIFQ À HYDRO-QUÉBEC2RELATIVE À LA DEMANDE D'ÉTABLISSEMENT D'UN MÉCANISME DE RÉGLEMENTATION3INCITATIVE ASSURANT LA RÉALISATION DE GAINS D'EFFICIENCE PAR LE4DISTRIBUTEUR D'ÉLECTRICITÉ ET LE TRANSPORTEUR D'ÉLECTRICITÉ

5 1. Références :

6 (i) Piece HQTD-2, Document 1.1, Curriculum Vitae de M. James M. Coyne

(ii) Piece HQTD-2, Document 1.2, Curriculum Vitae de M. Robert Yardley

8 Préambule :

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9 These documents are not very specific concerning the PBR experience of the two10 witnesses.

11 **Demande :**

1.1. Please detail all projects undertaken by each witness on PBR and provide copies (or a link to copies) of all papers, reports, testimony, and presentations on PBR that are in the public domain. Please make sure to identify any projects in which either witness specifically addressed PBR for power transmission or distribution, or undertook studies of the productivity trends of power transmission or distribution utilities.

18 **R1.1**

19Resumes for Mr. Coyne and Mr. Yardley have been previously provided which20include summaries of each witness' experience and professional21qualifications¹.

- Mr. Coyne has 35 years of experience in energy policy, planning, and regulation. His work has covered nearly every aspect of the energy and utility industries, ranging from broad policy matters to complex modeling, finance and operations. Specific work pertaining to performance based ratemaking includes the following projects:
- Enbridge: Before the Ontario Energy Board (OEB), filed expert testimony 27 28 with Jim Simpson and Melissa Bartos in support of the Company's proposed 2nd Generation Incentive Regulation plan. Our work focused 29 on development of a proposed plan consistent with the OEB's objectives 30 for such plans, while recognizing the Company's operating environment 31 and business objectives, and capitalizing on the experience with other IR 32 programs. Concentric conducted a series of analyses, including industry 33 benchmarking, and productivity analyses for the industry and Enbridge 34 using both total factor productivity "TFP" analysis and partial factor 35 productivity ("PFP") analysis. These analyses produced productivity 36 measures ("X-factors") for both Enbridge and the industry peer group 37 that were utilized to test parameters for the proposed IR plan. Concentric 38 also evaluated alternative measures of inflation ("I-factors") for utility 39 inputs. Lastly, Mr. Coyne examined Enbridge's anticipated 2014 to 2016 40

¹ HQTD-2, Documents 1.1 and 1.2, respectively.



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costs, and evaluated the ability of a traditional "I-X" framework to accommodate the Company's cost profile. (EB-2012-045). (Report provided in Attachment A of HQTD-4, Document 3.1).

- Toronto Hydro: Prepared a report for the management team: A . **Comparison: Incentive Regulation Frameworks for Electric Distributors** in Ontario, The United Kingdom and Australia, June 2014. The report provided a foundation for Toronto Hydro's submission to the OEB for its recently approved alternative regulation plan. Concentric began by reviewing the regulatory decisions that implemented the current IR framework in each jurisdiction, as well as supplementary decisions and guidelines explaining how the various elements of the respective IR frameworks will be applied. Concentric also reviewed rate applications filed by individual utilities under the new IR framework in the U.K., as well as Enbridge Gas Distribution's IR application in Ontario which was filed using many elements of the new Custom IR option for electric distributors. This report summarized the results of that research, and provides a comparison of the common elements and key differences between the respective IR frameworks in Ontario, the U.K. and Australia. (2014, Confidential report)
- Hydro One: Development of Outcome Measures for Hydro One's 5 Year 20 Distribution Rate Application, January, 2014. Concentric researched and 21 provided an evaluation of potential outcome based measures for Hydro 22 One's inclusion into its proposed performance based regulation plan 23 filed with OEB. The use of outcome metrics is relatively new to both the 24 OEB and Hydro One. Historically the assessment of Hydro One's 25 performance has primarily been at the corporate level, and not focused 26 27 on specific project initiatives. Establishing these new specific metrics against which the OEB should assess Hydro One's performance has 28 been a challenge. The metrics had to be targeted to on areas where 29 assessing the specific issues which Hydro One intends to increase 30 investment, as opposed to broad measures affected by many factors 31 32 applicable to Hydro One's entire system. (Results incorporated in Hydro One's filing, no separate report in the public domain) 33
- Nextera: Researched and profiled North American and international performance-based regulatory mechanisms and alternative ratemaking mechanisms for electric transmission facilities. (2014, Confidential report)
- Ontario Power Authority (OPA): A Summary of Research On Efficiency 38 Metrics, December 10, 2013. Concentric was retained in 2011 by the OPA 39 to advise the Authority on appropriate efficiency metrics to utilize in 40 measuring the effectiveness of the organization in response to a 41 directive by the OEB issued in Decision and Order EB-2010-0279 dated 42 July 8, 2011. Concentric conducted research and analysis to examine 43 44 efficiency metrics used in the industry to measure the effectiveness of 45 organizations with similar responsibilities to those of the OPA. This analysis was designed to help facilitate the OPA's recommended metrics 46 to the OEB. (2013, Confidential report) 47



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Vermont Gas Systems, Inc. (VGS): Before the State of Vermont Public
 Service Board (VPSB), on the company's petition for approval of an
 alternative regulation plan, provided expert testimony on models of
 incentive regulation and their relative benefits for VGS and its
 ratepayers. This work included estimation of an appropriate productivity
 factor for the company's proposed PBR plan. (VPSB Docket No. 7109,
 2006) (Testimony provided in Attachment B of HQTD-4, Document 3.1)

8 In addition to these studies, Mr. Coyne has advised utilities on the 9 development of performance based rate plans, developed strategic plans for 10 regional transmission entities, researched and testified on the North American 11 transmission and distribution businesses and their attendant risks. He has 12 also researched and conducted workshops on utility innovation. (Most recent 13 study co-authored with Mr. Yardley provided as Attachment C of HQTD-4, 14 Document 3.1)

Mr. Yardley has over 35 years of experience in the energy industry addressing a wide range of policy, regulatory, ratemaking, and operational issues in the electricity and natural gas industries. Specific engagements pertaining to performance-based ratemaking include the following:

- Advisor to the four New York Investor-Owned Utilities in New York Case
 No. 14-M-0101, which addresses multi-year rate plans, earnings sharing,
 and "earnings incentive mechanisms". Joint Utilities Initial Comments on
 ratemaking filed on October 25, 2015 and available on the New York PSC
 Website.
- Ontario Energy Board: Co-authored a report on the potential application
 of incentive ratemaking to the regulated generation assets of Ontario
 Power Generation.

http://www.ontarioenergyboard.ca/oeb/_documents/decisions/power_adv isory report_opg_20120511.pdf

- Southern Connecticut Gas Company: Direct and Supplemental Testimony in Docket No. 99-04-18 (see attachments D and E of HQTD-4, Document 3.1) reviewed and commented on Southern Connecticut Gas Company's PBR proposal including the earnings sharing mechanism. Mr. Yardley also developed and testified to the Service Quality Plan that was an integral part of the PBR proposal.
- Advisor to Bay State Gas Company in developing a PBR proposal,
 including a service quality plan. Bay State Gas Company filed a
 settlement in 1997, and did not file a rate case.
- Preparation of Initial and Reply Comments in a Massachusetts generic
 proceeding on incentive regulation (DPU 94-158)
- Wisconsin Gas Company: Direct Testimony in Docket 6650-GR-0112 (see attachment F of HQTD-4, Document 3.1), which addressed a margin cap proposal, including a recommended productivity factor.

In addition to these studies which focused narrowly on performance-based
 regulation, Mr. Yardley has experience advising clients on capital expenditure
 plans, preparation of grid modernization plans, recovery of fixed costs,

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earnings attrition, and operational issues associated with operating an electric distribution system including emergency response and interconnection of distributed generation facilities.

4 2. Référence :

5 Piece HQTD-2, Témoignage de MM. James M. Coyne et Robert C. Yardley, p. 1

6 **Préambule :**

- 7 "Many jurisdictions pursue Performance-Based Regulation ("PBR") in stages in order to
- 8 proceed in a measured way and reflect the experiences gained in successive programs."

9 Demandes :

Please confirm that early adopters of PBR such as the Ontario Energy Board have
 naturally had several opportunities to refine their methodologies, and were more
 likely to need refinements due to the avant garde nature of their early experiments.

13 **R2.1**

14 Concentric does not view PBR as a "settled" ratemaking approach, even in 15 "early adopter" jurisdictions.

Please acknowledge that the Régie de l'Energie can learn from the experience of
 these and other regulators in fashioning plans for Hydro-Québec. This reduces the
 need to "start simple."

19 **R2.2**

Concentric acknowledges that the Régie can learn from the experience of other regulators. Concentric cannot speak for the Régie with respect to the weight or conclusions it might draw from studying other jurisdictions. It may conclude that it is best to start simple and benefit from its own experience in performance based regulation for electric distribution and transmission.

25 2.3 Please identify commissions that adopted multiyear rate plans "in stages." For
 26 example, what commissions started with three year rate plans, or exempted a large
 27 portion of the cost of base rate inputs from the plan? Is it not in fact common for
 28 commissions to start with plans of four years or longer, and to have initial plans apply
 29 to most costs of base rate inputs?





1 **R2.3**

There are many commissions who have adopted multi-year rate plans in stages for electric distributors, including in Ontario, and Alberta. As noted in the Elenchus report², "key factors in the success achieved by the OEB to date include:

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"Evolving the regime systematically, so that complexity is added in stages as the stakeholders adapt to the increasingly complex system".

PEG is also certainly aware of many multi-year rate plans with a term of three
 years. As noted in the report authored by Dr. Lowry, "Alternative Regulation
 for Emerging Utility Challenges: An Updated Survey," Table 8 list the plan
 terms of various utility multiyear rate plans, at least six of which list 3-year
 terms (Arizona PSCo, PacifiCorp, Georgia Power, Central Vermont PSCo,
 Northland Utilities, Northland Yellowknife).

PEG's suggestion that plans typically cover "most costs of base rate inputs" 15 suggests that it is typical for capital expenses to be covered under the MRI. 16 Many jurisdictions have adopted capital trackers because of the "lumpy" and 17 unpredictable nature of these expenses. Alberta's first generic MRI regime 18 included approval of capital trackers, and Elenchus noted that while a capital 19 tracker resulted in a higher regulatory burden, it "mitigates the concern that 20 the regime could discourage necessary investments that increase costs 21 without providing offsetting efficiency gains. The AUC anticipates that the 22 benefits of allowing for the pass-through of some specific costs will outweigh 23 the costs in terms of regulatory burden and the risk that the opportunity could 24 be used inappropriately³". 25

There are relatively few examples of MRI plans that are applied to transmission companies. In Canada, neither the Alberta nor Ontario commissions, that implemented PBR for distribution utilities, implemented PBR plans for transmission companies.

- 2.4 Do most regulators that adopt multiyear rate plans start with a remarkably simple
 plans or is it more accurate to say that the initial adoption of multiyear rate plans
 involves fairly sweeping change and the mechanisms grow even more complex over
 time?
- 34 **R2.4**
- This question calls for a sweeping generalization that is unlikely to contribute to the determination of an appropriate MRI for HQD or HQT. As noted in response to Question 2.3, there are few examples of MRI plans that apply to transmission companies.

² Performance-based regulation – A review of design options as background for the review of PBR for Hydro-Québec Distribution and Transmission divisions, Elenchus Research Associates, Inc., January 2015, page 34.

³ Performance-based regulation – A review of design options as background for the review of PBR for Hydro-Québec Distribution and Transmission divisions, Elenchus Research Associates, Inc., January 2015, page 42



1 3. Référence :

2 Piece HQTD-2, Témoignage de MM. James M. Coyne et Robert C. Yardley, p. 4.

3 **Préambule :**

- 4 "As the Régie considers a transition to an MRI, it is important to note that the current regime
- 5 already incorporates elements that promote efficiency gains. In fact, the existing parametric
- 6 formula explicitly applies a productivity factor to OPEX: $OPEX_t = [(OPEX_{t-1} Specifically)]$
- 7 Tracked Items_{t-1}) + Inflation Efficiency + Growth] + (Specifically Tracked Items)_t."

8 Demande :

9 3.1 Please provide the pertinent citations and further explanation concerning the use of 10 these formulas by HQT and HQD.

11 R3.1

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- HQD and HQT are both subject to a parametric formula to establish operating
 costs ("OPEX"). The company files annual rate proceedings that discuss the
 formula in further detail. The most recent proceedings are R-3933-2015⁴ (HQD)
 and R-3934-2015⁵ (HQT).
- 16 The parametric formula takes into consideration OPEX costs, inflation, 17 productivity, and customer accounts growth (in the case of HQD) and system 18 growth (in the case of HQT).
- OPEX t = (OPEX t-1 Specifically Tracked items t-1) + Inflation Efficiency +
 Growth + Specifically Tracked items t
 - OPEX t-1: OPEX approved the previous projected year
 - Inflation: includes changes in wages and other components of OPEX with the exception of specifically tracked items
 - Efficiency: applied to elements under the control of management (i.e. operating costs excluding specifically tracked items)
 - Growth: corresponds to OPEX (excluding specifically tracked items) associated with customer accounts growth (in the case of HQD) and system growth (in the case of HQT)
 - Specifically tracked items: corresponds to OPEX beyond control of HQD and HQT and other specific budgets

Concentric notes that, in HQT's most recent rate case (R-3934-2015), HQT had to adjust its OPEX parametric formula in order to reflect the impacts of applying the new asset management model ("MGA") on operating expenses.

Concentric further notes that, in its most recent rate case (R-3933-2015), HQD indicated that it was challenged to implement additional efficiencies; HQD proposed that the efficiency factor be set to zero in the parametric formula for 2016.

⁴ R-3933-2015, HQD-8, document 1, annexe A (B-0026)

⁵ R-3934-2015, HQT-6, Document 2, p. 7 (B-0015).





1 4. Référence :

2 Piece HQTD-2, Témoignage de MM. James M. Coyne et Robert C. Yardley, p. 5

3 **Préambule :**

4 "The fact that HQD and HQT are Crown Corporations warrants special consideration as
5 these organizations are typically accountable to a broader mandate in addition to their core
6 utility responsibilities than their investor-owned counterparts."

7 Demandes :

4.1 Please confirm that numerous publicly-owned utilities around the world operate
 9 under MRIs. Examples in Canada include EPCOR and Toronto Hydro-Electric.

10 **R4.1**

Concentric is aware that publicly-owned utilities operate in other countries 11 under MRIs. EPCOR is an Edmonton based municipally owned utility that 12 operates under a PBR framework for its Alberta distribution facilities, but not 13 for its transmission system. Toronto Hydro is also a municipally owned utility, 14 and operates under a PBR framework for its Ontario distribution system 15 (Toronto Hydro only has distribution assets). Concentric is referring to the 16 unique role that Crown corporations play in Canada, as summarized in a report 17 to Parliament⁶: 18

- "Crown corporations derive their raison d'être from their statutory role
 as instruments of public policy. A large number of them, however,
 operate in a business environment where they may sometimes find it
 challenging to manage both their commercial and public policy
 objectives".
- As noted in response to Question 2.3, there are few examples of MRI plans that apply to transmission companies.
- 4.2 Please cite any examples you are aware of where utilities have received special
 treatment from regulators in MRI design (other than a lower cost of capital) because
 of their public ownership.

29 **R4.2**

Concentric is not aware of examples of MRI design that explicitly factor in 30 public ownership. However, in general Crown Corporations in the electricity 31 industry reflect their unique ownership when making certain decisions that are 32 directly related to the public interest. A Crown Corporation is also likely to take 33 a more conservative approach to financial matters, as would be expected by 34 the public and their elected representatives. The public certainly benefits from 35 efficient operations of Crown Corporations and Concentric has reflected this in 36 37 its recommendations.

⁶ Review of the Governance Framework for Canada's Crown Corporations, Treasury Board, 2005, p. 9.





1 5. Référence :

2 Piece HQTD-2, Témoignage de MM. James M. Coyne et Robert C. Yardley, p. 6

3 Préambule :

"The question of which of the various types of MRIs are appropriate for HQD and HQT 4 5 requires an assessment of the particular facts and circumstances of each division. This evidence includes an analysis of the major revenue, cost, and service drivers of each 6 division to determine the degree to which they are within the control of the division, and the 7 factors that might cause them to be higher or lower in the future. For example, HQT's 8 CAPEX are driven to a large degree by (1) a need to respond to requests from its customers 9 either to connect to the network or for new transmission service, and (2) a need to replace 10 aging infrastructure in a manner that optimizes maintenance expenses and infrastructure 11 12 replacement."

13 Demande :

- 14 5.1 Please confirm that HQT has a great deal of control over the timing of its replacement
- 15 CAPEX and the cost of replacements when undertaken. Please confirm that a variety of
- 16 different strategies may potentially "optimize maintenance expenses and infrastructure
- 17 replacement."

18 **R5.1**

19 Concentric understands that HQT relies on an asset management model to 20 develop an optimized scenario based on the available information in order to 21 offer the best reliability in the short, medium and long term, while minimizing 22 CAPEX (replacement of aging assets) and OPEX. Under the asset management 23 model, HQT analyses alternative investment and maintenance combinations to 24 determine an optimized program.

25 6. Référence :

26 Piece HQTD-2, Témoignage de MM. James M. Coyne et Robert C. Yardley, p. 7

27 Préambule :

"Any MRI program tied to an output measure (e.g., sales or customer growth) should be tied
to customer growth, with annual adjustments to accommodate for weather and any other
factors that contribute to sales volatility."

31 Demandes :

Belase discuss further the importance of customer growth as a driver of a power
distributor cost and its suitability for use in a revenue cap index. Isn't peak load also
an important distribution cost driver? If so, why should it not also be a revenue
driver?

36 **R6.1**

Concentric's review of HQD's costs indicates that customer accounts growth is a primary driver of HQD's costs and should be incorporated within the revenue cap design if HQD is to have a reasonable opportunity to recover its



costs. New customer accounts are a primary driver of distribution costs over
 the term of the plan because of the need to connect customers to the
 distribution network and meter their load.

4 Growth in peak demand is also a driver of distribution investment with a 5 Ionger-term perspective. Peak demand growth ultimately causes increased 6 investment in distribution network facilities. This peak demand growth is 7 influenced significantly by the growth in customers.

8 6.2 Why have the authors proposed a *revenue* cap index for HQD rather than a *price* cap index?

R6.2 See response to Régie Question 7.1 in HQTD-4, Document 1.

12 6.3 Is it, additionally, reasonable to add a revenue decoupling mechanism to the
 13 regulatory system? Please explain why or why not.

R6.3 See response to Régie Question 7.2 in HQTD-4, Document 1.

16 7. Référence :

17 Piece HQTD-2, Témoignage de MM. James M. Coyne et Robert C. Yardley, p. 8

18 Préambule :

"Electricity and transmission purchases are the two largest components of HQD's revenue
requirements and are not controllable by management. Electricity purchases are recovered
through the pass-through mechanism and do not influence earnings. Similarly, HQD
maintains a deferral account to track any differences between projected and actual
transmission costs. These expenses, together with fuel costs that are also not controllable
by management, comprise more than three-quarters of the HQD's revenue requirement at
77.1%."

26 Demandes :

7.1 Please confirm that HQD can use rate designs, as well as conservation and demand
management programs, to reduce its power purchase and fuel expenses and use of
the transmission system. Additionally, HQD has some control over the cost of power
supplies that are supplemental to the heritage block.

31 **R7.1**

HQD could employ conservation and demand management programs and ratemaking tools in an effort to lower energy usage during certain hours of the year and/or to lower peak demand during certain hours of the year. To the extent that these tools reduce energy usage, it would result in lower supply costs, assuming that the reduction in supply comes from the marginal cost supply source. To the extent that these tools reduce peak demand, these reductions may be significant enough to impact the timing of need for new

1 distribution and transmission facilities that would otherwise be required to 2 meet demand growth.

7.2 Please also confirm that HQD's pass-through mechanism for power purchase
 expenses and its deferral account for transmission costs weaken its incentives to
 control these costs.

6 **R7.2**

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7 See response to Régie Question 1.4 in HQTD-4, Document 1.

9 The pass-on account for power purchases and the deferral account for 10 transmission costs were created and authorized by the Régie to take into 11 account costs incurred during a test year which had unforeseen conditions at 12 the time distribution rates were fixed, or for when the actual costs differ from 13 those originally planned. Therefore, customers do not pay more for power 14 supply than costs actually incurred by HQD.

15 8. Référence :

16 Piece HQTD-2, Témoignage de MM. James M. Coyne et Robert C. Yardley, p. 13.

17 **Préambule :**

18 "Under the proposed plan, the "I" and "X" factors would have to be set according to the

- 19 process adopted by the Régie. An expanded definition of operating costs under
- 20 management's control would be included under the formula, and include amortization, taxes
- and corporate expenses, even though not directly controllable by HQD."

22 **Demandes :**

8.1 Why does it make sense to address amortization and taxes using indexing, but notuse indexing to address the return on rate base?

25 **R8.1**

The cost of debt and the cost of equity are beyond the control of management. 26 The cost of HQD's equity is set by the Régie and factors in bond yields and 27 other capital market inputs, which in addition to interest rates, are beyond the 28 29 direct control of management. Without control, incentives tied to these costs create risk for both customers and HQD, without the expectation of 30 productivity gains. A related complication is that to include these costs, one 31 would want assurance that the inflation factor "I" fairly represented changes in 32 these costs. Due to the potential volatility of these costs and lack of control, 33 Concentric sees no benefit to their inclusion in the costs covered by the index. 34

8.2 Please identify other jurisdictions where this ratemaking treatment of the return on
 rate base has been used.





1 **R8.2**

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- For example, Enbridge's most recently approved MRP contained this feature. As described in the Board's decision:
- 4 "Having already determined that the return on equity and cost of debt
 5 should be determined on a consistent basis, the Board concludes that
 6 the cost of debt should also be set each year through the annual rate
 7 adjustment proceeding."⁷
- 8 Hydro One proposed a similar adjustment approved by the OEB:
- "Hydro One proposed an annual cost of capital adjustment (using OEB's updated cost of capital parameters and an update of Hydro One's long term debt) before each new rate year, as per its past practice in implementing its multi-year rate setting decisions. The OEB agrees that these updates should continue in this case for the 3-year period of this rate approval. No change to the debt/equity structure was proposed⁸."
- 8.3 Why is the return on rate base treated as a controllable cost in the proposed MRI forHQT?

17 **R8.3**

The return on rate base is not being treated as a controllable cost for HQT. In 18 the proposed MRI for HQT, the cost of debt and equity would initially be 19 20 forecast, providing the opportunity to incorporate reasonable expectations for future costs and thereby reducing the risks of changes in these costs for 21 customers and the Division. Forecasted cost of equity will be equal to 22 23 authorized ROE, as it is established from time to time by the regulator. Should this authorized ROE change during the term of the MRI, or the Régie changes 24 25 its approach to the determination of the ROE, these changes would be reflected in adjustments under the MRI. The cost of debt will be adjusted 26 annually for HQT⁹, based on updated debt costs. 27

8.4 Was this exclusion first proposed by the authors, or by Hydro-Québec's attorneys
 and/or management?

30 **R8.4**

31 The authors.

32 9. Référence :

33 Piece HQTD-2, *Témoignage de MM. James M. Coyne et Robert C. Yardley*, pp. 6.

⁷ EB-2012-0459, Enbridge Gas Distribution 2014-2018 rate Application, Decision with Reasons, July 17, 2014, p. 55.

⁸ EB-2013-0416 and EB-2014-247, p. 40.

⁹ Décision D-2014-034 (dossier R-3842-2013), paragraphe 273 et D-2015-018 (dossier R-3905-2014), paragraphes 347 et 409.





1 Préambule :

2 "HQT's business is significantly more capital-intensive than HQD's, and its capital budget is

3 comprised of larger multi-year projects."

4 Demande :

9.1 Please explain why a "larger multi-year project" necessarily complicates the design
of a revenue cap escalator, provided that costs of these projects are spread fairly
evenly over the years of the project. Isn't it true that an appreciable share of the
assets of these projects often become used and useful in each year of the project?

9 **R9.1**

10 It is not reasonable to assume that the costs of large multi-year transmission
 11 projects are likely to be spread evenly over the years of the project. It is
 12 therefore not necessarily true that an appreciable share of these projects
 13 become used and useful in each year of the project.

14 10. Référence :

15 Piece HQTD-2, *Témoignage de MM. James M. Coyne et Robert C. Yardley*, p. 17.

16 **Préambule :**

17 "Thus, the HQT depreciation and amortization expense (the recovery of capital invested), its

return on rate base (the return on capital invested) and applicable taxes comprise 78.9% of the company's revenue requirements. This represents a challenge for an MRI program

20 because capital is typically the most difficult expense to accommodate under these

programs. CAPEX are often "lumpy", and influenced by large projects over many years and

are often dictated by system requirements beyond management's direct control, such as the

integration of new generation. These challenges are documented in the Elenchus report,

and are present for distribution utilities as well, but even more so for transmission

companies, such as HQT, where capital represents the vast majority of its revenue requirements."

27 Demandes :

10.1 Please confirm that the allowed revenue of HQT can in principle be indexed to the
 generation capacity of its service territory.

30 **R10.1**

Concentric disagrees with this assertion. The required revenue of HQT is more 31 likely to track transmission investments than changes in generation capacity. 32 There are four types of capital projects for HQT: growth (from which 33 generation interconnection is part of), replacement of aging assets, 34 sustainment or improvement of quality of service and investments required to 35 meet other legal requirements. Each of them has an impact on revenue 36 requirements. Different types of generation interconnection projects may have 37 different impact on revenue requirements Also an increase or decrease of 38 generation capacity may or may not require additional investments, and if 39 investments are required, they may be small or large depending on the 40



available capacity on the network. In sum, it is not appropriate to index HQT's revenue requirement on generation capacity.

10.2 Please confirm that capital cost trackers are used in many jurisdictions to address
 certain costs that are hard to address using indexes.

5 **R10.2**

6 Capital cost trackers are used in many jurisdictions for specified investments 7 in order to allow cost recovery to more accurately track cost incurred and to 8 allow for more timely cost recovery between rate cases if the investment or 9 expense item was not reflected in the rate case cost of service.

10.3 Please confirm that, due to the large size of HQT's system, capex volatility doesn't
 necessarily translate into volatile amortization expenses, return on rate base, capital
 cost, or total cost.

13 **R10.3**

14 Concentric has not suggested that capital spending is volatile or that such 15 volatility would translate into volatile amortization expenses, return on rate 16 base, capital cost or total cost. Concentric's point is that fluctuations in levels 17 of capital expenditures can lead to patterns of cost recovery that are 18 incompatible with "I-X" revenue trajectories.

19The two largest components of HQT's revenue requirements, amortization and20return on rate base, are driven by the rate base itself. As seen in the following21Figure R10.3-A, the evolution of the rate base shows a significant increase22of 30% over the 2007-2016 period with a stairstep cost path due to CAPEX23growth. The revenue requirement follows a pattern closely related to the rate24base path over the same time period with an increase of 18% as showed in25Figure R10.3-B.





Figure R10.3-A Evolution of Rate Base – 2007-2016

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Figure R10.3-B Evolution of Revenue Requirement – 2007-2016¹⁰



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^{10.4} Please provide any and all evidence that the amortization, rate base, or capital cost of HQT have been unusually volatile in the past or are likely to be unusually volatile during the term of a first generation MRI.

¹⁰ The 2016 revenue requirement includes the effect of the inclusion of the US GAAP variance account (-\$91.2M). See docket R-3934-2015, HQT-5, Document 1.

1 R10.4

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2 See response to Question 10.3 above. As already noted in CEA's revised

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evidence¹¹, HQT's CAPEX and PP&E Placed in Service expenses have been

4 highly variable, historically.

	Max	Min	Mean	Std. Dev	Variation Coefficient
CAPEX	1,893.4	804.7	1,384.5	309.0	22%
OPEX	742.9	633.2	<u>- 680.3</u>	<u> 42.3</u>	6%
AMORTIZATION	1.035.0	569.1	<u>- 888.1</u>	-154.6	17%

Table R10.4 HQT Statistics – 2007-2016 (\$M)

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6 As seen in the above chart, there is significant variation in the major cost 7 components for HQT. These trends will continue in future years, considering 8 the stairsteps investments tied to growth projects, reliability improvements 9 and regulatory obligations. It is important to note that capital is included in the 10 proposed MRI for HQT, but rather than an index approach it is accommodated 11 under the building block approach.

12 11. Référence :

13 Piece HQTD-2, Témoignage de MM. James M. Coyne et Robert C. Yardley, p. 23-24

14 Préambule :

15 "Based on the goals of Article 48.1 and HQT's unique characteristics, Concentric

recommends a "building block" MRI approach, which is a comprehensive "bottom-up"

17 approach that sets a future revenue path based on a detailed forecast and review of capital

and operating expenses. This approach recognizes the non-parametric nature of HQT's

19 CAPEX and OPEX that does not readily accommodate an I-X program as well as the

20 obligation for HQT to maintain the long-term reliability of the system. The efficiency

21 incentives sought under Article 48.1 could still be achieved by developing a multi-year rate

22 plan that determines a future revenue cap."

23 Demandes :

Please explain how a building block approach can be made consistent with the
 requirements of Article 48.1 that the MRI foster 1) continuous improvement in
 performance, 2) cost reduction that is beneficial to both consumers and HQT, and 3)
 a streamlined regulatory process. For example, how would the Régie ensure that
 cost forecasts embody continuous improvements in performance?

29 **R11.1**

30	Concentric understands that HQT intends to measure its performance under
31	three fundamental dimensions: 1) public and employees security, 2) network
32	reliability and 3) network availability. As with HQD, the specific service quality
33	targets and associated financial impacts will be addressed in Phase 3 at the

¹¹ Revised HQTD-2, Document 1, p. 17.



1same time that the specific MRI parameters are established. This is the2appropriate time to ensure that the overall MRI, including service quality3metrics, complies with the performance improvement objective of Article 48.1.

Cost optimization and efficiencies will be promoted in two ways. First, HQT will
 be required to present a three-year revenue cap based on a building block
 approach. The revenue cap will reflect projected efficiencies in operating and
 capital expenditures subject to the scrutiny of the Régie and stakeholders.
 Secondly, HQT will be incented to manage costs during the rate period to
 create earnings sharing for the benefit of both the shareholder and customers.

With respect to the streamlined regulatory process, a three-year rate plan
 significantly contributes to a streamlined regulatory process as it avoids the
 need for two additional rate cases.

11.2 Please confirm that numerous power distributors have been subject to index-based
 rate and revenue caps over the years despite an obligation to maintain the long-term
 reliability of their systems. Why is this obligation mentioned in the context of HQT
 but not HQD?

17 **R11.2**

18 **Confirmed. Reliability is a critical objective for both HQT and HQD.**

19 12. Référence :

20 Piece HQTD-2, Témoignage de MM. James M. Coyne et Robert C. Yardley, p. 23

21 Préambule :

"There are alternative ways to derive "X" that range from the application of judgment applied 22 to past observed productivity gains to industry benchmarking studies to complex productivity 23 studies. Both benchmarking studies and productivity analyses rely on large data sets 24 comprised of data for utilities that are deemed to be sufficiently "comparable." For a 25 26 Canadian utility, this usually requires expanding the data set to include utilities from the United States in order to arrive at an acceptable sample size. A desire for a larger sample 27 size in order to improve statistical validity and the desire for comparability tend to work 28 against each other. This contributes to the controversy associated with productivity studies, 29 particularly in Canada. In addition, these studies tend to add complexity and delays to the 30 31 process, which goes against the streamlining goal of Article 48.1."

32 Demandes :

12.1 Is it generally beneficial to have productivity studies that include the latest availabledata when setting X factors?

35 **R12.1**

Even though the general purpose of productivity studies is to measure longer term industry productivity, Concentric would agree that latest available data can be helpful in indicating inflection points in these trends.





1 12.2 Does the commissioning of a custom productivity study in any sense preclude the 2 additional consideration of the results of *other* studies in the public domain?

3 **R12.2**

No. Concentric's concern with the production of a custom study is based on 4 the time, cost, and need for opposing parties to present alternative studies. 5 The estimation of productivity, while theoretically sound, is heavily influenced 6 by the choice of company sample, data inputs and assumptions. In 7 Concentric's experience, no one study will satisfy the collective requirements 8 of the regulator and stakeholders and Concentric guestions whether the 9 drawbacks and controversies that will need to be addressed with a custom 10 study will efficiently advance the establishment of an MRI programs. 11

- 12.3 If it is hard to find appropriate peers for Hydro-Québec, why is this an argument for
 basing X on a survey of the results of other productivity studies that are even *less* attentive to the Company's special operating conditions than a custom study?
- 15 **R12.3**

16 The expert reports cited in response to Régie Question 4.2 in HQTD-4, Document 1 largely draw from US samples of electric or gas utilities. The most 17 recent, presented by the Brattle Group, was submitted in December 2015. 18 19 Productivity estimates from these studies cover a broad range, depending on the consultant developing the estimate and choice of industry sample, 20 methodology and inputs. While Concentric maintains that finding an 21 22 appropriate peer group for HQD and even more so for HQT is a challenge, Concentric believes that these studies can be useful sources of industry 23 24 productivity trends. When used in conjunction with company specific data on historic productivity, the Régie and stakeholders would have sufficient 25 information to make an informed decision on an appropriate X-factor. 26

- 27 Concentric notes that HQT's MRI will incorporate efficiencies in its forecast
 28 and does not suggest the establishment of an explicit productivity factor for
 29 HQT.
- The authors propose an unusual kind of MRI for HQD in which the return on rate
 base is not addressed by the revenue cap index. Doesn't this limit the relevance of
 existing multifactor productivity studies for setting the X factor in the proposed plan,
 and make a custom study more necessary?
- 34 **R12.4**

Concentric recognizes that the results of productivity studies are applied to 35 costs for the target company that are never in complete alignment. This is due 36 to both variations in accounting data for the productivity sample companies, 37 the resulting MRI plans inevitably have a mixture of included and excluded 38 costs through outright exclusions, and Y and Z factored costs that are never 39 fully aligned with the productivity sample. While Concentric finds this a 40 41 weakness, in general, in the application of productivity studies to utility regulation, this particular exclusion is warranted for the reasons described in 42 response to Question 8.1. 43



1 12.5 Publicly available studies of power transmission productivity are rare. Isn't this an 2 argument for a custom transmission productivity study in this proceeding?

3 **R12.5**

Concentric is concerned that data required to produce a reliable study is not 4 readily available. HQT is a very large transmission company operating in a 5 6 unique environment. Design of such a study would likely involve the need for an international sample of companies, where data availability and 7 comparability concerns would become even greater challenges. Concentric 8 believes that the proposed building block approach is a more practical 9 solution which can be utilized to create the incentives and streamlined 10 regulatory process envisioned under Article 48.1. 11

12.6 Do the authors believe that a rate or revenue cap escalator based on industry
 productivity research involves *more* regulatory complexity, cost, and controversy than
 the building-block approach that they propose for HQT? If so, please provide the
 evidence that supports this view.

16 **R12.6**

17 See response to Question 12.7.

18 12.7 Please confirm that the building block approach to establishing rate escalators has
 proven complex, costly, and controversial in Australia and Britain.

20 **R12.7**

Confirmed. The development of some MRI plans can prove to be complex, 21 costly, and controversial, but that does not mean that all MRI plans are such. 22 Concentric is proposing a three-year rate plan for HQT that relies on cost of 23 service principles, as opposed to an X-factor, but applies incentives through 24 the revenue cap. This proposal will not be nearly as complex for stakeholders 25 to understand and respond to as an approach that relies on a TFP or PFP 26 study which is certainly complex, costly, and controversial, and which 27 complicate or extend the time necessary to establish the regime. The choice of 28 methodology should reflect all relevant factors. The framework chosen should 29 provide the best fit for the utility, resources available to the regulator, and 30 value for consumers. 31

Please confirm that regulators in Australia and Britain have made extensive use of
 statistical benchmarking and independent engineering studies when reviewing the
 cost forecasts of utilities subject to building block regulation.

35 R12.8

It is Concentric's understanding that benchmarking and related studies have
 been used by regulators in both Australia and the U.K. The process begins
 with a company forecast of its revenue requirements, and these studies are
 used as a cross-check on the underlying cost trend. Company forecasts are
 also compared against other utilities and prior trends for the subject company.





- 1 12.9 Please confirm that the Ontario Energy Board uses statistical benchmarking studies 2 to review cost forecasts of energy distributors proposing "custom IR" plans.
- 3 **R12.9**

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7 8 Confirmed, this is one aspect of the Board's review. The Board also examines a wide array of evidence in approving multi-year custom rate plans. It should also be recognized that the OEB is in the unique position of having data from 77 local electricity distributors to draw upon, in contrast to one primary distributor in Quebec.

- 9 Concentric would also note that the AUC rejected this approach:
- "268. The efficiency frontier and benchmarking method advocated by 10 the UCA's experts represents yet another approach to determining the 11 value of the X-factor. In contrast to productivity studies that deal with 12 the rate of industry productivity growth over time, the efficiency frontier 13 analysis focuses on a company's productivity level (i.e., efficiency) at a 14 particular time in relation to comparable companies. In other words, 15 instead of looking at how the industry's productivity changes over time, 16 this method examines whether one particular company is less or more 17 efficient at the time of measurement as compared to its peers. 18
- 19 269. In the Commission's view, the efficiency benchmarking analysis is prone to two major criticisms. First, as NERA and Dr. Carpenter 20 explained, the efficiency levels are hard to estimate as this type of 21 22 analysis requires a multitude of historical company-specific data, which exhibit a great deal of year to year volatility and are prone to errors. 23 Indeed, as the UCA witnesses observed, this method of developing the 24 X-factor would busy "hundreds of analysts" both of the companies and 25 26 the regulator.
- 27 270. More importantly, Dr. Makholm and Dr. Carpenter pointed out that in practice it is virtually impossible to determine whether a firm is or is 28 not efficient by looking at benchmark data alone, since relative 29 efficiency depends on a boundless number of variables, both 30 observable and unobservable. Factors such as age of plant, soil type, 31 weather and geography, customer density, etc., are to be taken into 32 account when considering efficiency levels. In these circumstances, 33 inadvertently leaving out an important productivity driver may invalidate 34 the results of the study. 35
- 272. Under the UCA's efficiency benchmarking approach to developing 36 the X-factor, a company is incented to catch up to the level of efficiency 37 experienced by peer companies deemed to be more efficient by the 38 regulator, rather than to meet or beat the industry rate of productivity 39 growth. Because of the practical and theoretical problems associated 40 with measuring efficiency levels described above, the Commission does 41 not accept this approach for the purposes of PBR in Alberta.¹²" 42 43 (Footnotes excluded.)

¹² Attachment A in HQTD-4, Document 1.1, AUC Decision 2012-237, September 12, 2012, pp. 56-57.





1 12.10 Please confirm that econometric methods are available that use large and varied 2 samples but can produce tailored cost benchmarks and productivity growth targets.

3 **R12.10**

- These methods are available, but they are only as reliable as the data and assumptions required to produce these benchmarks and targets. One could argue that "large and varied" samples may be true for U.S. electric and gas distributors, but that is not the case for electric transmission companies. Results presented from these methods vary considerably according to the sample chosen, time period, input assumptions and specification of the model, and in the end require considerable judgment in their interpretation.
- 11 Concentric would also note that, for these very reasons, the AUC rejected the 12 use of econometric models in its determination of productivity targets:
- "350. The gas companies' concern regarding the lack of objectivity in 13 PEG's study primarily related to the econometric model that Dr. Lowry 14 and his colleagues used in addition to the index approach for estimating 15 TFP. In particular, PEG regressed the TFP index for the 32 gas 16 companies in its sample against the number of gas distribution 17 customers, the number of electricity customers (for companies that 18 provide both gas and electric service), the line miles and a time trend 19 variable. Applying the obtained coefficients to the projected variables 20 for Alberta gas companies, PEG came up with a TFP estimate 21 customized for business conditions in Alberta. 22
- 23362. With respect to PEG's econometric model for TFP, the Commission24agrees with NERA's explanation that the outcome of any regression25model is highly dependent on the choice of explanatory variables, which26represents the subjective judgment of the person conducting the27analysis.¹³"
- 28 **13. Référence :**
- 29 Piece HQTD-3, Document 1, Caractéristiques des MRI du Distributeur et du
- 30 Transporteur, p. 1

31 **Préambule :**

- 32 "Tous les régimes réglementaires comportent des incitatifs, souvent implicites."
- 33 **Demande :**
- In light of this comment, please discuss the incentives that HQT and HQD have had
 to contain their capital costs under a system of virtually annual rate cases.

36 R13.1

37Tous les projets ainsi que les budgets d'investissement du Distributeur et du38Transporteur sont préalablement autorisés par la Régie. Selon le Règlement

¹³ Attachment A in HQTD-4, Document 1.1, AUC Decision 2012-237, September 12, 2012, pp. 73 and 75.



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sur les conditions et les cas requérant une autorisation de la Régie de l'énergie, cette dernière examine notamment :

- Les objectifs ;
- Les coûts ;
 - La justification ;
 - L'impact sur les tarifs.

Par ailleurs, le Transporteur souligne que, dans le cadre de son modèle de 9 gestion des actifs, la stratégie de renouvellement des actifs (stratégie de 10 pérennité) prévoit des remplacements échelonnés dans le temps pour gérer 11 12 l'évolution du taux de risque de défaillance complète des actifs tout en minimisant les coûts pour les générations actuelles et futures. C'est dans ce 13 contexte qu'il adapte le niveau de maintenance requis pour assurer une 14 15 meilleure fiabilité de son parc afin d'éviter le recours à davantage de remplacements dans le contexte actuel de son réseau. 16

17 14. Référence :

- 18 Piece HQTD-3, Document 1, Caractéristiques des MRI du Distributeur et du
- 19 *Transporteur*, pp. 7 and 30

20 Préambule :

- 21 "Les MRI sont majoritairement appliqués chez des distributeurs. Dans leur recherche
- 22 d'entreprises comparables, ERA a répertorié seulement trois juridictions où des MRI ont été
- 23 conçus spécifiquement pour les transporteurs d'électricité, soit le Royaume-Uni, l'Australie
- 24 et la Norvège. Il n'a identifié aucun transporteur soumis à un MRI au Canada." (p. 7)

²⁵ "Etant donné le faible nombre de transporteurs d'électricité assujettis à un MRI à travers le
 <u>monde</u> et leur absence au Canada et en Amérique du Nord, force est de constater que le
 Transporteur joue un rôle de précurseur en matière de MRI pour le secteur du transport

- 28 d'électricité sur ce continent. Dans ce contexte, il est de mise pour le Transporteur, la Régie
- et les intervenants de procéder de façon ordonnée et prudente dans l'élaboration de ce
- 30 premier MRI, ce que la proposition équilibrée du Transporteur permet d'accomplir." (p. 30)

31 **Demandes :**

14.1 Please confirm that the ERA paper involved an assortment of case studies and not a
 survey of power transmission MRIs.

34 **R14.1**

Le Distributeur et le Transporteur rappellent que le mandat confié par la Régie 35 à Elenchus Research Associates (« ERA ») dans sa décision D-2015-016 36 prévoyait une revue complète des MRI utilisés pour le transport et la 37 distribution de l'électricité, en portant une attention particulière aux MRI 38 utilisés par des entreprises comparables au Transporteur et au Distributeur. 39 Or, en audiences, les représentants d'ERA ont précisé la façon dont ils ont 40 choisi les cas présentés dans leur rapport. Les extraits présentés à la pièce 41 HQTD-3, Document 1, à la page 7, lignes 15 à 25, sont éloquents. De la longue 42

1liste d'entreprises de distribution et de transport d'électricité soumises à des2MRI, ERA a retenu les trois seuls transporteurs d'électricité dans son rapport.

14.2 Please list the countries with advanced economies OUTSIDE of North America that,
to the best of your knowledge, do and do not use MRIs to regulate large transmission
utilities. Is it fair to say that MRIs are more the rule than the exception for such
utilities in these countries?

7 **R14.2**

8 Concentric invites AQCIE-CIFQ to produce this research if it believes that it 9 will inform the determination of an appropriate MRI for HQT. See also 10 responses to Question 12.5 and OC Question 2.3 in HQTD-4, Document 6.

11 15. Référence :

Piece HQTD-3, Document 1, *Caractéristiques des MRI du Distributeur et du Transporteur*, p. 10

14 Préambule :

- 15 "Les coûts liés aux achats d'électricité, au service de transport et aux achats de
- 16 combustible, représentent à eux seuls environ 77 % des revenus requis du Distributeur. Ces
- 17 coûts ne sont pas sous le contrôle direct du Distributeur."

18 **Demandes :**

- 19 15.1 Please confirm that HQD can use rate and service offerings, as well as conservation
- 20 and demand management programs to control its power purchase expenses and the
- 21 use of the transmission system. Additionally, please confirm that HQD has some
- 22 control over the cost of power supplies that are supplemental to the heritage block.

23 **R15.1**

- 24Voir les réponses aux questions 1.4 de la Régie à la pièce HQTD-4, Document 125et 1.2 de l'AHQ-ARQ à la pièce HQTD-4, Document 2.
- Please also confirm that HQD's pass-through mechanism for power purchase
 expenses and its deferral account for transmission costs weaken its incentives to
 control these costs.

29 R15.2

30 Voir la réponse à la question 7.2.

31 16. Référence :

- 32 Piece HQTD-3, Document 1, *Caractéristiques des MRI du Distributeur et du*
- 33 *Transporteur*, p. 14





1 **Préambule :**

- 2 "La formule proposée englobe davantage d'éléments que la formule paramétrique actuelle.
- 3 En effet, en plus de l'ajout des taxes et des frais corporatifs, elle couvre également les coûts
- 4 liés aux investissements par le biais de l'amortissement des actifs mis en service."

5 **Demandes :**

6 16.1 Why does it make sense to address HQD's amortization and taxes using indexing but 7 to exclude the return on rate base?

8 **R16.1**

- 9 Voir la réponse à la question 8.1
- 10 16.2 Was this unusual exclusion first proposed by Coyne and Yardley, or by Hydro-
- 11 Québec's attorneys and/or management?

12 **R16.2**

13 Voir la réponse à la question 8.4.

14 **17. Référence :**

- Piece HQTD-3, Document 1, *Caractéristiques des MRI du Distributeur et du*
- 16 *Transporteur*, p. 15

17 Préambule :

- 18 "Considérant que le meilleur inducteur de coûts est le nombre d'abonnements pour le
- 19 Distributeur, le facteur de croissance des activités proposé doit être établi en fonction de 20 l'évolution du nombre d'abonnements."
- _____

21 Demandes :

Please discuss further the importance of the number of customers served as a driver
 of a power distributor's cost, and its suitability for use in a revenue cap index. Aren't
 other scale-related variables, such as peak demand, also pertinent?

25 **R17.1**

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Voir la réponse à la question 6.1.

27 17.2 Why has HQD proposed a *revenue* cap index for HQD rather than a *price* cap index?

28 **R17.2**

- 29 Voir la réponse à la question 7.1 de la Régie à la pièce HQTD-4, Document 1.
- 17.3 Is it, additionally, reasonable to add revenue decoupling to HQD's regulatory system?

31 **R17.3**

32 Voir la réponse à la question 7.2 de la Régie à la pièce HQTD-4, Document 1.





1 18. Référence :

Piece HQTD-3, Document 1, *Caractéristiques des MRI du Distributeur et du Transporteur*, p. 20 and 25

4 Préambule :

5 "Le réseau de transport du Transporteur est l'un des plus vaste et complexe en Amérique6 du Nord." (p. 20)

7 "La structure de coûts du Transporteur est fortement axée sur les investissements." (p. 20)

8 "Ces caractéristiques tiennent notamment compte du contexte d'un réseau vieillissant et

9 fortement sollicité dans lequel évolue le Transporteur, ainsi que de la mise en place du

10 MGA, tous deux affectant le niveau des coûts aux charges et aux investissements. Un tel

11 contexte requiert une connaissance intrinsèque du réseau et de son état, de même que des

12 impératifs de gestion qui en découlent, pour prévoir, sur un horizon de trois ans, les besoins

13 anticipés. De plus, la prépondérance des coûts liés aux investissements dans la structure de

14 coûts du Transporteur et leurs variations dans le temps, ainsi que la nécessité de maintenir

15 l'évolution du risque de défaillance partielle des équipements sous contrôle, sont autant

16 d'éléments qui militent en faveur de l'établissement des revenus requis selon une évaluation

17 des besoins budgétaires envisagés sur la période du MRI résultant de l'application du MGA.

18 Le MRI retenu doit donc permettre l'exercice d'un jugement informé pour l'établissement de

projections intégrant ces besoins. Dans ce contexte, le Transporteur estime ne pas pouvoir

20 recourir à une formule prédéfinie pour l'établissement de ses revenus requis." (p. 25)

21 **Demandes :**

18.1 Please explain how a building block approach can be made consistent with the
 requirements of Article 48.1 that the MRI foster 1) continuous improvement in
 performance, 2) reduced costs for customers, and 3) a streamlined regulatory
 process.

26 **R18.1**

27 **Voir la réponse à la question 11.1.**

À la section 4.1.2 de la pièce HQTD-3, Document 1, le Transporteur a présenté comment les objectifs visés par l'article 48.1 de la LRÉ sont rencontrés par sa proposition.

18.2 Please confirm that costs of the base rate inputs of power distributors, local
 telephone exchange carriers, and oil pipelines are also quite capital intensive, but
 that these utilities have often operated under index-based multiyear rate plans.

34 **R18.2**

- 35 Voir la réponse à la question 11.2.
- 18.3 Please explain why capital intensiveness itself makes a utility less suitable for an
 index-based escalator.





1 **R18.3**

2 Capital intensiveness, alone, does not make a utility less suitable for an 3 indexed-based approach. It is the combination of capital intensity, capital 4 variability and management's decision-making process pertaining to capital 5 investments that are relevant. In HQT's circumstances, CAPEX does not 6 strongly correlate with inflation (that would create the "I-X" cap under an Index 7 approach) and is primarily driven by operational requirements.

8 18.4 Please provide evidence to support the notion that the amortization, return on rate
 9 base, and total capital cost of HQT have been unusually volatile in the recent past or
 10 will be so during the term of a first generation plan.

11 R18.4

12 Voir la réponse à la question 10.4.

18.5 Please confirm that the enormous size of HQT's current rate base reduces the
 impact of capital expenditure volatility on the capital *cost* volatility that matters for the
 design of a revenue cap escalator.

16 R18.5 17 Voir la réponse à la question 10.3.

18 19. Référence :

19 Piece HQTD-3, Document 1, *Caractéristiques des MRI du Distributeur et du* 20 *Transporteur*, p. 27

21 **Préambule :**

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- 22 « Le témoignage d'un représentant d'ERA, lors de 2 l'audience du 27 mai 2015 dans le
- cadre du présent dossier, corrobore la recommandation 3 de CEA et la proposition du
 Transporteur :
 - « Could we see a multi-year cost of service as being a transitional phase towards a more sophisticated PBR?
- Yes, I think that that is a development path that you see in other jurisdictions as well, sometimes going, even if it's a gradual extension of the term so perhaps, starting with a three year cost of service and then lengthening the term and also starting to delink the rate changes from cost changes so therefore try to build in this concept of having an automatic change which is based on inflation and productivity rather than just cost plus. »

33 Demande :

Please substantiate the notion that it common for the initial generation of multiyear
 rate plans to have three-year terms. Is it not indeed more accurate to say that this
 approach is, in fact, less common than longer plan terms?

37 **R19.1**

38 Voir la réponse à la question 2.3.



1 20. Référence : None

2 **Préambule :**

An important decision for the Régie in this proceeding is whether index-based attrition relief 3 mechanisms merit further consideration for Hydro-Québec and, if so, what kind of 4 productivity research should be commissioned in a possible Phase 2 of this proceeding. 5 Relatedly, does a "building block" approach to ARM design merit further consideration, and if 6 so, should the Régie commission statistical benchmarking studies like the commissions in 7 Australia, Britain, and Ontario? A study could consider only the productivity trends of other 8 (e.g., US) utilities or also consider the productivity trends and/or recent cost efficiency level 9 of Hydro-Québec. Studies of Hydro-Québec's performance depend in part on the data 10 available from Hydro-Québec. 11

12 **Demandes :**

20.1 Do documents exist that provide detailed, annual, standardized financial and
operating data for Hydro-Québec's transmission and distribution divisions? The
principle financial data that are needed for productivity research are for operation and
maintenance expenditures, plant additions, and the net value of plant. The requisite
operating data include the number of customer accounts, the kWh delivered, the kW
of peak demand, and the kWh generated. If the relevant documents exist, for how
long have such documents been prepared?

20 **R20.1**

Le détail demandé excède le périmètre de la phase 1 du présent dossier fixé par la Régie dans la décision D-2015-103. Au paragraphe 11 de cette décision, la Régie précise qu'elle réserve sa décision sur la nécessité de réaliser une étude de productivité multifactorielle à la suite des conclusions de la phase 1.

- 25 20.2 The 2001-2002 period saw a change in the organization of the company. Are
 26 consistent, itemized operating data available for earlier years? If not, please explain
 27 the main consistency problems. Please discuss any other salient data problems that
 28 complicate construction of consistent time series on key cost and output variables.
- R20.2
 Voir la réponse à la question 20.1.
- The attached Data Table is contained in an Excel spreadsheet which lists specific
 data items that might be used in productivity and benchmarking studies for HQD and
 HQT. For each item please modify the spreadsheet to indicate the years for which it
 is possible to produce a consistent series of data and provide any comments you
 may have regarding this potential future data request.
- R20.3
 Voir la réponse à la question 20.1.
- It might be important to the analysis to request a limited amount of data for years
 prior to 2003. The information requested would likely be limited to additions to
 transmission and distribution plant, gross plant in service, and accumulated

depreciation on plant. Should the relevant documents and databases be available,
 how long might it take (weeks, months) for the company to be able to provide such
 information? Would it be possible to produce the source documents such that a

- 4 consultant could undertake the relevant calculations to produce the data series?
- 5 **R20.4**
- 6

Voir la réponse à la question 20.1.

7 21. Références :

- 8 (i) Piece Hydro-Québec Distribution rapport annuel 2013 (Historique des ventes, des produits des ventes, des abonnements et de la consommation, HQD-10, Doc. 2, pg. 6)
- (ii) Piece Hydro-Québec Distribution rapport annuel 2014 (Historique des ventes, des produits des ventes, des abonnements et de la consommation, HQD-10, Doc. 2, pg. 6)
- 14(iii)Piece R-3933-2015 (Réponses d'Hydro-Québec Distribution à la demande de15renseignements No 1 de la Régie, HQD-16, Doc. 1, pg. 10)

16 Préambule :

17 A key issue in this proceeding is whether rate or revenue cap indexes merit sufficient

consideration in MRIs for HQD and HQT to warrant the commissioning of a Phase 2 productivity study.

20 The following general formula for revenue cap indexes might apply to these divisions:

21 growth Revenue Requirement = Inflation - X + growth Scale + Y + Z.

[1]

The third term on the right-hand side of this formula is the growth in an index of operating
 scale.¹⁴ It could be calculated as a weighted average of the growth of multiple scale
 variables.

Using data on inflation and the revenue requirements and operating scales of HQD and HQT, one can get a notion of the range of X factors that could make a revenue cap index compensatory for each division. For example, we can calculate the value of X in the equation

29

X = (Inflation + growth Scale) - growth Revenue Requirement. [2]

30 An exercise of this kind can be conducted using Hydro-Quebec's historical and/or forecasted

31 data. It is also interesting to know how closely revenue cap indexes track revenue

requirements from year to year. Calculations of both kinds are valuable to consumers in assessing the desirability and feasibility of indexing.

Peak native load, the number of customers served, and the km of line are important drivers of distribution cost. Peak transmission system demand and the km of line are important drivers of transmission cost. To develop revenue cap indexes that encourage efficient use of the T&D systems, however, it may be desirable to not base the scale indexes on measures of peak demand. Other scale variables are correlated with peak demand. For

¹⁴ The index doesn't have to be multidimensional. For example, the Régie de l'énergie has directed Gaz Métro to develop an MRI featuring a revenue per customer index.





- HQD these include the number of customer accounts. For HQT these include generation 1 capacity and the number of retail customers. 2
- 3 PEG Research LLC has gathered data from Hydro-Québec documents on several key scale
- variables. The data are presented in tables that identify their sources. We seek some 4
- clarification about the data we have assembled and ask for the latest forecasts of scale 5 variables that are available.
- 6
- 7 The number of native-load customer accounts is one item in which we are interested.
- 8 However, we have only been able to locate company forecasts through 2016. These data 9 are shown in Table 1.
- Demandes : 10
- 11 21.1 Please provide the company's latest forecasts of total native-load customer accounts 12 for the years 2016-2022, or for as many years as are available.
- R21.1 13
- Voir la réponse à la question 20.1. 14
- 21.2 Please also provide updates to the historical data, if available. 15
- 16 R21.2
- Voir la réponse à la guestion 20.1. 17
- 21.3 Please comment on the difference between the number of accounts data in the two 18 19 series shown under "total customers" in the table.
- R21.3 20
- 21 Voir la réponse à la question 20.1.

22 22. Références :

- Piece R-3933-2015 (*Efficience et performance*, HQD-2, Doc. 1, pg. 21) 23 (i)
- (ii) Piece Hydro-Québec Annual Report 2014 (pg. 2) 24
- 25 (iii) Piece Hydro-Québec Annual Report 2013 (pg. 2)
- Piece Hydro-Québec Annual Report 2010 (pg. 3) 26 (iv)
- Piece Hydro-Québec Annual Report 2008 (pg. 3) 27 (v)
- (vi) Piece Hydro-Québec Rapport Annuel 2004 (pg. 110) 28
- 29 Préambule :
- We have only been able to locate forecast data for km of distribution lines through 2016. 30
- These data are shown in Table 1. 31

32 **Demandes :**

- 22.1 Please provide the company's latest forecasts of distribution line km for 2016-2022, or 33
- for as many years as are available. Please decompose these data into overhead and 34 underground distances if available. 35

1 **R22.1**

2 Voir la réponse à la question 20.1.

3 22.2 Please also provide updates, if available, to the 2000-2015 data.

4 **R22.2** 5 **Voir**

- Voir la réponse à la question 20.1.
- 6 22.3 Are these data stated in structure km? If not, please provide analogous structure km
 7 data if available.

8 **R22.3**

9

Voir la réponse à la question 20.1.

10 23. Références :

- (i) Piece R-3934-2015 (*Planification du réseau de transpor*t, HQT-9, Doc. 1, pg.
 11)
- 13 (ii) Piece R-3934-2015 (*Charges nettes d'exploitation,* HQT-6, Doc. 2, pg. 29)
- 14 (iii) Piece R-3777-2011 (*Charges nettes d'exploitation,* HQT-6, Doc. 2, pg. 32)
- 15 (iv) Piece *Hydro-Québec Rapport Annuel 2004* (pg. 110)
- (v) Piece R-3934-2015 (*Indicateurs de performance et objectifs corporatifs,* HQT-3, Doc. 2, pg. 27)
- (vi) Piece R-3777-2011 (*Indicateurs de performance et objectifs corporatifs,* HQT-3, Doc. 2, pg. 35)

20 Préambule :

Two different data series appear to reflect the number of circuit kilometers of transmission line. The first is drawn from a series of documents, and excludes transmission lines operated by Hydro-Québec Distribution. The second series is drawn from the documents titled *"Indicateurs de performance et objectifs corporatifs."* The first series includes forecasts through 2016, while the second series only includes historical data through 2014.

26 Demandes :

Please explain why the numbers in these two data series are different. Also, please
 indicate whether they are both measures of circuit kilometers (as opposed to
 structure km).

30 **R23.1**

Les pièces citées dans les références (i) (ii) (iii) (iv) présentent le nombre de kilomètres de ligne du Transporteur, tandis que les références (v) et (vi) présentent le nombre de kilomètres de circuit. La différence entre le nombre de kilomètres de ligne et le nombre de kilomètres de circuit s'explique par l'utilisation de portion de lignes biternes sur le réseau de transport d'Hydro-Québec.



23.2 Please provide the company's latest forecasts of transmission circuit kilometers
 through 2022, or for as many years as are available. Please also indicate to which of
 the two data series these forecasts are comparable.

4 **R23.2**

5 Le détail demandé excède le périmètre de la phase 1 du présent dossier fixé 6 par la Régie dans la décision D-2015-103. Le Transporteur présente les 7 prévisions de ses kilomètres de lignes dans le cadre de ses demandes 8 tarifaires annuelles, incluant sa prévision pour l'année témoin.

9 23.3 Please also provide historical and forecasted data for transmission km kilometers
10 from 2001-2022, or for as many years as are available. This measure should reflect
11 the total length of all spans of transmission line, rather than the total length of all
12 circuits within the line.

13 **R23.3**

14Voir la réponse à la question 23.2. Les données historiques sont disponibles à15la pièce HQT-6, Document 2 des demandes tarifaires annuelles.

16 24. Références :

17	(i)	Piece R-3934-2015 (Indicateurs de performance et objectifs corporatifs, HQT-3,
18		Doc. 2, pg. 27)
	<i>(</i> 1)	

19 (ii) Piece R-3934-2015 (Indicateurs de performance et objectifs corporatifs, HQT-3,
 20 Doc. 2, pg. 10)

(iii) Piece R-3777-2011 (Indicateurs de performance et objectifs corporatifs, HQT-3,
 Doc. 2, pg. 35)

23 **Préambule :**

We have only been able to locate forecast data for transmission network capacity through 25 2016. These data are shown in Table 2.

26 **Demandes :**

27 24.1 Please provide the company's latest forecasts of transmission network capacity for
 28 2016-2022, or for as many years as are available.

29 **R24.1**

- 30Le détail demandé excède le périmètre de la phase 1 du présent dossier fixé31par la Régie dans la décision D-2015-103.
- 32 24.2 Please also provide updates to the 2001-2015 data, if available.

33 **R24.2**

34 Voir la réponse à la question 24.1.

35 25. Références :



- 1 (i) Piece R-3934-2015 (*Charges nettes d'exploitation,* HQT-6, Doc. 2, pg. 29)
- 2 (ii) Piece R-3777-2011 (*Charges nettes d'exploitation,* HQT-6, Doc. 2, pg. 32)
- 3 (iii) Piece R-3934-2015 (*Planification du réseau de transport*, HQT-9, Doc. 1, 4 pg. 32)

5 Préambule :

Two non-overlapping data series appear to reflect the transmission capacity needed to
serve both native load and point-to-point load. The first (historical) series is displayed under
the heading "besoins totaux" in the document titled *"Charges nettes d'exploitation."* The
second (forecast) series is displayed under the heading "besoins de transport" in the
documents titled *"Planification du réseau de transport."* These data are also reported in
Table 2.

12 Demandes :

13 25.1 Please explain how "besoins totaux" and "besoins de transport" are defined.

14 **R25.1**

Le détail demandé excède le périmètre de la phase 1 du présent dossier fixé par la Régie dans la décision D-2015-103. Toutefois, par courtoisie, le Transporteur mentionne que dans les tableaux cités aux références (i) et (iii), les expressions « besoins totaux » et « besoins de transport » sont équivalentes et expriment les besoins pour l'alimentation de la charge locale et ceux du service de transport de point à point à long terme pour une année donnée.

22 À la référence (i), ce sont des besoins réels pour l'alimentation de la charge locale ainsi que des besoins reflétant les réservations réelles pour le service 23 de transport de point à point à long terme. De plus, des besoins sous des 24 conditions climatiques normales pour l'alimentation de la charge locale sont 25 présentés dans les rapports annuels du Transporteur à la pièce HQT-2, 26 Document 5, sous la colonne « Charge locale » et « Normalisé ». À noter par 27 ailleurs que les données dans la colonne « Point à point », à la même pièce, ne 28 sont pas équivalentes aux besoins pour le service de transport de point à 29 30 point à long terme à la référence (i).

- 31À la référence (iii), il s'agit des besoins projetés pour les services de transport32présentés au premier paragraphe de cette réponse.
- Are they equivalent, such that the historical "besoins totaux" data may be combined
 with the forecasted "besoins de transport" data to form continuous series?

R25.2 Voir la réponse à la question 25.1.

- 37 25.3 If the historical and forecast series are not equivalent, please provide the necessary
 38 data to form continuous series from 2001-2022, if available.

39 **R25.3**

40 **Voir la réponse à la question 25.1.**



1 25.4 Please provide updates to the forecast data for both native and point-to-point loads, 2 if available.

3 **R25.4**

Le détail demandé excède le périmètre de la phase 1 du présent dossier fixé par la Régie dans la décision D-2015-103. Toutefois, par courtoisie, le Transporteur mentionne qu'en ce qui a trait aux besoins de transport à long terme, ce sont les prévisions les plus récentes qu'il a présentées à la Régie.

8 26. Référence :

Piece Hydro-Québec TransÉnergie's information and discussion meeting on the
 transmission system planning process: Main transmission system: Montréal,
 October 10, 2014 (pg. 30)

12 **Préambule :**

13 We are interested in data on historical and future generation capacity served by HQT. We

14 have cobbled together itemized data on generation capacity from diverse documents. In a

15 2014 presentation, HQT shows what appear to be forecasts of "connection requests" for

16 2013, 2018 and 2023. No data are present for the intervening years. These data are

17 provided in Table 3.

18 Demandes :

- 19 26.1 Please explain what is meant by a "connection request." Please also confirm that the connection request values are forecasts.
- 21 **R26.1**

Le détail demandé excède le périmètre de la phase 1 du présent dossier fixé par la Régie dans la décision D-2015-103. De plus, le Transporteur considère que ce détail n'est pas pertinent à la détermination des caractéristiques du MRI du Transporteur.

Toutefois, par courtoisie, sans admission et pour des fins de compréhension 26 de l'intervenant seulement, le Transporteur offre les renseignements suivants. 27 Le Transporteur comprend que l'intervenant réfère à un document déposé 28 dans le cadre d'une rencontre sur le processus d'information et d'échanges 29 sur planification du réseau de transport. Le terme « connection request » 30 représente une demande de raccordement de centrales au réseau de transport 31 en vertu des Tarifs et conditions des services de transport d'Hydro-Québec. 32 Les valeurs pour les années futures, présentées au tableau 3 auquel 33 l'intervenant fait référence, reflètent autant des puissances installées actuelles 34 que celles qui étaient planifiées lors de la préparation de ce document. La 35 variation des valeurs dans les colonnes du tableau 3 découle de 36 37 l'augmentation des puissances installées alors planifiées.

^{38 26.2} How do these data differ from the historical data provided in the other columns of39 Table 3?

1 **R26.2**

2 Voir la réponse à la question 26.1.

Please provide updated data on the historical and expected future generation
 capacity served by HQT over the 2000-2023 period, itemized by generation
 resource, where such data are available.

6 **R26.3**

- Le détail demandé excède le périmètre de la phase 1 du présent dossier fixé
 par la Régie dans la décision D-2015-103.
- 9 27. Références :
- (i) Piece R-3897-2014, HQTD-3, Document 1 Temoignage de Messrs. Coyne et
 Yardley. Characteristiques des MRI du Distributeur et du Transporteur
 d'electricite.
- 13 (ii) Piece R-3897-2014 Temoignage de Mark Newton Lowry, Incentive Regulation
 14 for the Transmission and Distribution Services of Hydro-Québec.

15 Préambule :

- 16 Data on the historical and forecasted cost trends of HQD and HQT are pertinent for
- assessing alternative approaches to the design of rate or revenue cap escalators for thesedivisions.
- Hydro-Québec witnesses Coyne and Yardley present data on the capital cost trends of HQD and HQT in their testimony. The sample periods for these data are dissimilar. They only present capital cost data on capital expenditures, plant additions, and amortization. These variables tend to be more volatile than the capital cost and total cost to which a rate or revenue cap index would actually apply. In particular, capex and plant additions can be quite volatile and nonetheless have a modest impact on the cost of capital because these costs are amortized and the amortized costs are small relative to the cost of older plant.
- It would be useful for consumers and the commission to have historical and forecasted data
 on the pro forma capital cost and total cost of service of HQ. The capital cost would have a
 formula such as
- 29 Capital Cost = Target Rate of Return x Rate Base + Depreciation & Amortization + 30 Taxes.
- Lacking such information, Dr. Lowry provided data in Tables 1b and 1c of his testimony on
- the base rate revenus requis of Hydro-Québec's T&D services. Data in the tables are
- 33 itemized with respect to the base de tarification and amortissement et declassement.

34 Demandes :

- Please report the depreciation and amortization, capex, and PP&E data for each
 company for the full period of historical and future years for which data and forecasts
 are available.
- 38 R27.1
 39 Réponse

Réponse du Distributeur

Voir la pièce révisée HQTD-2, Document 1 aux pages 9 et 10. Pour ce qui est
 des dépenses d'amortissement et des données relatives aux investissements
 et aux mises en service, voir respectivement les pièces HQD-5, document 1 et
 HQD-9, document 5 des dossiers tarifaires du Distributeur.

5 **<u>Réponse du Transporteur</u>**

Voir la pièce révisée HQTD-2, Document 1 aux pages 18 à 21. Pour ce qui est
 des dépenses d'amortissement, des immobilisations corporelles en
 exploitation et des données relatives aux investissements et aux mises en
 service, voir respectivement les pièces HQT-5, Document 1, HQT-7,
 Document 1 et HQT-9, Document 1 (HQT-10, Document 1 pour l'année 2006)
 des demandes tarifaires du Transporteur.

- Please report, additionally, the value of rate base and the target rate of return forthese companies for the same years.
- 14 **R27.2**
- 15 **Réponse du Distributeur**
- 16 Voir les pièces HQD-5, document 1 des dossiers tarifaires du Distributeur.
- 17 <u>Réponse du Transporteur</u>
- 18 Voir les pièces HQT-5, Document 1 des demandes tarifaires du Transporteur.
- 19 27.3 Please report, if available, the company's estimated full pro forma cost of service for 20 all years for which this is available.
- 21 **R27.3**
- 22 Voir la réponse à la question 27.2.
- 27.4 Please comment on the suitability of Dr. Lowry's revenu requi data as proxies for the
 trends in each division's pro forma cost of service. Can you suggest possible
 improvements to his methodology?
- 26 **R27.4**

It appears that Dr. Lowry has utilized historic and projected total revenue
 requirements for HQD and HQT and calculated annual growth rates in these
 aggregate costs along with period averages. These seem to be calculations
 regarding the trend in aggregate costs, rather than a proposed methodology
 for determination of an MRI, so it is unclear what methodology is being
 suggested for comment.

- 27.5 Please present better revenu requi data for historical and forecasted years if
 available for the two divisions.
- 35 **R27.5**
- 36 Voir la réponse à la question 27.2.