Details on Allocation of Costs

|  |  |  | Services Gazifère |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Department/Section/Service | Description | Name/Activity | Allocation Basis | Unregulated \% <br> (A) | Regulated \% <br> (B) | $\begin{gathered} \text { Total } \\ (\mathrm{C})=(\mathrm{A})+(\mathrm{B}) \end{gathered}$ |  | Amount |
| Administration | Salaries | General Manager | Weight of directors | 14.8 | 85.3 | 100 |  |  |
|  |  | Director 1 | Time allocation based estimate | 25.0 | 75.0 | 100 |  |  |
|  |  | Assistant | Weight RH/assistant : RH, FTE, assistant on GM allocator | 19.4 | 80.6 | 100 |  |  |
|  |  | Financial analyst 1 | Time allocation based estimate | 1.0 | 99.0 | 100 | \$ | 519,160 |
|  |  | Financial analyst 2 | Time allocation based estimate | 25.0 | 75.0 | 100 |  |  |
|  |  | Accounting clerk | Time allocation based estimate | 10.0 | 90.0 | 100 |  |  |
|  | Expenses | Audit | Revenues with reduce factor ( $50 \%$ ), regulated creates more work for auditor | 8.6 | 91.4 | 100 | \$ | 87,444 |
|  |  | Professional consulting fee | RH based on FTE | 20.6 | 79.4 | 100 | \$ | 36,942 |
|  |  | Legal | Only regulated legal fees (unregulated are under their own cost center) | 0.0 | 100.0 | 100 | \$ | 247,408 |
|  |  | Stock based compensation | Time allocation of each director and GM | 12.7 | 87.3 | 100 | \$ | 248,376 |
|  |  | Stip | \# employees based on salary corroleted to \% of stip | 16.6 | 83.4 | 100 | \$ | 570,437 |
|  |  | Printing | Estimation, regulated work needs largely more paper work | 5.0 | 95.0 | 100 | \$ | 14,458 |
|  |  | Postage | Postage administration : revenues | 17.1 | 82.9 | 100 | \$ | 3,348 |
|  |  | Travel | GM travel cost | 14.8 | 85.3 | 100 | \$ | 25,938 |
|  |  | Office rent | \# employees for office building + garage $100 \%$ regulated ( $17,7 \%$ of the space) | 17.0 | 83.0 | 100 | \$ | 653,844 |
|  |  | Advertising not directly related | Yellow pages: revenues | 17.1 | 82.9 | 100 | \$ | 3,352 |
|  |  | Building operation material | \# employees for office building + garage $100 \%$ regulated ( $17,7 \%$ of the space) | 17.0 | 83.0 | 100 | \$ | 2,524 |
|  |  | Equipment repairs and maintenance | Estimation, regulated work needs largely more paper work | 5.0 | 95.0 | 100 | \$ | 21,068 |
|  |  | Bank Charges | Revenues | 17.1 | 82.9 | 100 | \$ | 18,984 |
|  |  | Bad Debt Provision | Revenues | 17.1 | 82.9 | 100 | \$ | 114,042 |
|  |  | Telephone lines / cellular | FTE | 20.6 | 79.4 | 100 | \$ | 22,581 |
|  |  | Employee benefits | \# employees based on salary | 19.1 | 80.9 | 100 | \$ | 2,557,305 |
|  |  | Award and allowances / training \& develop. | \# employees based on salary | 19.1 | 80.9 | 100 | \$ | 58,217 |
|  |  | Donations / Membership | \# employees based on salary | 19.1 | 80.9 | 100 | \$ | 6,655 |
|  |  | Casualty \& damage | $100 \%$ regulated | 0.0 | 100.0 | 100 | \$ | 10,682 |
|  |  | Other outside services | For the building : FTE | 17.0 | 83.0 | 100 | \$ | 48,335 |
|  |  | Municipal and other taxes | Regulated (rent include the municipal taxes for the building) | 0.0 | 100.0 | 100 | \$ | 676,764 |
|  | Recoveries | Overhead capitalisé / Bén.marginaux | Based on reel numbers (overhead reg. Ben marg. Unreg.) | 18.4 | 81.7 | 100 | \$ | $(798,795)$ |
| El cost | Expenses | Insurance | Revenues | 17.1 | 82.9 | 100 | \$ | 102,134 |
|  |  | Insurance D\&O | Revenues | 17.1 | 82.9 | 100 | \$ | 43,500 |
|  |  | Insurance D\&O | Excluded by MNP | 100.0 | 0.0 | 100 | \$ | 114,475 |
|  |  | Stock based compensation EI | Revenues | 17.1 | 82.9 | 100 | \$ | 118,491 |
|  |  | Stock based compensation El | Excluded by MNP | 100.0 | 0.0 | 100 | \$ | 68,850 |
|  |  | Internal charges EI | Excluded by MNP | 100.0 | 0.0 | 100 | \$ | 152,409 |
|  |  | Internal charges EI | Revenues | 17.1 | 82.9 | 100 | \$ | 845,865 |
|  |  | ITEI | IT allocation | 6.0 | 94.0 | 100 | \$ | 223,294 |
|  |  |  |  |  |  |  | \$ | 6,818,087 |
| IT Services CIS | Salaries Expenses | Employees | Employee time | 6.0 | 94.0 | 100 | \$ | 448,089 |
|  |  | Education refund | Employee time | 6.0 | 94.0 | 100 | \$ | 2,327 |
|  |  | Travel and entertainment | Employee time | 6.0 | 94.0 | 100 | \$ | 10,187 |
|  |  | Cellular / Office materials | Employee time | 6.0 | 94.0 | 100 | \$ | 1,646 |
|  |  | Outside services (Advanced Utilities) | Employee time | 6.0 | 94.0 | 100 | \$ | 186,576 |
|  |  | Internal charges | Employee time | 6.0 | 94.0 | 100 | \$ | 113,428 |
|  |  |  |  |  |  |  |  |  |
| IT Services IT | Expenses | Small Computer Equipment and supplies | FTE | 20.6 | 79.4 | 100 | \$ | 2,928 |
|  |  | Outside service for recall appointment | Cost 20 ks for unregulated needs, add 20 ks for reg needs | 50.0 | 50.0 | 100 | \$ | 41,362 |
|  |  | Servers phone lines | FTE | 20.6 | 79.4 | 100 | \$ | 24,508 |
|  |  | Travel and entertainment | Employee time | 6.0 | 94.0 | 100 | \$ | 2,576 |
|  |  | Internal charges | Employee time | 6.0 | 94.0 | 100 | \$ | 421,012 |
|  | Adjustment | Internal charges | Reallocated to El costs | 6.0 | 94.0 | 100 | \$ | $(223,294)$ |

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