

***A REVIEW OF THE RETAIL TARIFFS  
OF HYDRO-QUÉBEC DISTRIBUTION***

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## 8. RATES AND COSTS

### Use of Embedded and Marginal Costs in Rate Design

1 Traditional rate design at both vertically integrated utilities and distribution utilities has relied  
2 on embedded costs. Embedded costs were selected early in the regulatory era as the proper  
3 basis for rate development because they reflect the financial costs of the utility and are  
4 relatively stable and free from controversy when compared with other valuation methods.  
5 Rate-of-return regulation still makes use predominantly of embedded costs despite the fact  
6 that competitive markets are driven by marginal cost.

7 Some utilities have incorporated marginal cost into aspects of pricing. “Marginal costs” are the  
8 change in costs that accompany a change in electricity demand. The relevant costs are those of  
9 fuel, variable labor and maintenance, and capacity. In competitive markets, marginal costs can  
10 be measured by the prices of electrical energy, ancillary services (like regulating and operating  
11 reserves), and capacity. In non-competitive markets, marginal costs are generally quantified for  
12 energy and capacity components.

13 Because the generators that serve demand change over time, marginal costs change over time.  
14 Because the generators that can serve changes in demand depend upon the locations of the  
15 changes in demand, marginal costs also vary by location.

16 Hydro-Québec’s marginal costs are quite unusual, as mentioned previously. In all but about 300  
17 hours, marginal costs are flat due to the effect of hydraulic dominance and transmission  
18 constraints. In remaining hours, in which imports from other jurisdictions are possible, marginal  
19 costs may vary, especially at times of low system reserves.

20 Canadian utilities often use some form of marginal energy (and reserves) cost as the basis for  
21 allocating generation and supply costs.<sup>49</sup> Class allocation of such costs can be performed by  
22 creating load weighted marginal costs by class or rate and sharing the embedded costs of  
23 supply based on those shares.

24 Additionally, for some time retail pricing practitioners have often used marginal cost for pricing  
25 of parts of blocked tariffs and TOU rates, and demand response rates often set prices in high  
26 cost periods as a function of day-ahead wholesale market prices. This report has noted several  
27 instances in which the use of market-based pricing can facilitate the resolution of rate design  
28 debates. Standby and interruptible pricing offer examples.

29 Utilities have also undertaken marginal cost analyses of transmission and distribution functions,  
30 since business decisions require information on the incremental impact on costs of decisions  
31 about the grid. A common example involves line extension policies and the allocation or  
32 assignment of costs of lines to remote locations.

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<sup>49</sup> For example, Manitoba Hydro uses a weighted energy allocator for generation costs that amounts to marginal energy cost, with time differentiation by season and three time periods.