

**BEFORE THE
FEDERAL ENERGY REGULATORY COMMISSION**

Docket No. PA10-13-000

DIRECT TESTIMONY OF

MICHAEL J. VILBERT
AND
BENTE VILLADSEN

ON BEHALF OF

ITC HOLDINGS CORP. and ITC MIDWEST LLC

February 13, 2012

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1 **I. INTRODUCTION AND SUMMARY**

2 **Q1. Please state your name and address for the record.**

3 A1. My name is Michael J. Vilbert. My business address is *The Brattle Group*, 201
4 Mission Street, Suite 2800, San Francisco, CA 94105, USA.

5 **Q2. Please describe your job and educational experience.**

6 A2. I am a Principal of *The Brattle Group*, (“*Brattle*”), an economic, environmental and
7 management consulting firm with offices in Cambridge, Washington, London, San
8 Francisco and Madrid. My work concentrates on financial and regulatory economics.
9 I hold a B.S. from the U.S. Air Force Academy and a Ph.D. in finance from the
10 Wharton School of Business at the University of Pennsylvania.

11 **Q3. Please state your name and address for the record.**

12 A3. My name is Bente Villadsen. My business address is *The Brattle Group*, 44 Brattle
13 St., Cambridge, MA 02138, USA.

14 **Q4. Please describe your job and educational experience.**

15 A4. I am also a Principal of *The Brattle Group*. My work concentrates on regulatory
16 finance and accounting. I hold a B.S. and M.S. from University of Aarhus, Denmark
17 and a Ph.D. from Yale University.

18 **Q5. What is the purpose of your testimony in this proceeding?**

19 A5. We address the audit report of the staff of the Office of Enforcement, Division of
20 Audits (“Audit Report”),¹ which concludes that ITC Midwest LLC’s (“ITC Midwest”
21 or “the Company”) accounting for the tax effects of amortized goodwill had the effect
22 of wrongly inflating equity and affecting the calculation of ITC Midwest’s actual
23 capital structure used to set rates, resulting in over-billing of customers.² It appears

¹ Division of Audits, Office of Enforcement, Federal Energy Regulatory Commission, “Audit of ITC Holdings Corp.’s Compliance with Conditions Established in the Commission’s Order Authorizing Disposition of Jurisdictional Facilities,” Docket No. PA10-13-000, September 30, 2011 (“Audit Report”).

² Audit Report, p. 11.

1 that in the staff's view, this is contrary to ITC Midwest's commitment not to recover
2 any of the acquisition premium from the purchase of the transmission assets of
3 Interstate Power and Light Company ("IPL") in 2007.

4 **Q6. Are you intending to provide legal interpretation of the statutory requirements?**

5 A6. No. Nothing in our testimony is intended to imply a legal opinion. As experts in
6 accounting, finance and regulatory economics, we are analyzing the evidence
7 presented in the Audit Report and responding to the views taken by the staff. In
8 particular, we conclude that the accounting for the tax effects of goodwill did not
9 cause the Company to recover goodwill nor did it cause the equity ratio to be inflated.

10 **Q7. Have you previously testified before the Federal Energy Regulatory**
11 **Commission?**

12 A7. Dr. Vilbert has provided pre-filed written testimony and appeared before the
13 Commission. Dr. Villadsen has provided pre-filed written testimony before the
14 Commission.

15 **Q8. Which recommendations in the Audit Report is ITC Midwest challenging?**

16 A8. ITC Midwest has agreed to implement the accounting recommendations in the Audit
17 Report on a going-forward basis, but objects to applying recommendations 2, 3 and 4
18 on an ex-post basis. Specifically, ITC Midwest seeks Commission review of the
19 following recommendations on an ex-post basis:³

20 2. Remove the overstated equity amounts associated with the tax effects
21 of amortized goodwill reported in Account 211. File all correcting entries
22 and supporting documentation with the Division of Audits within 30 days
23 of the issuance of a final audit report in this docket.

24 3. Record and file, with supporting documentation, all correcting entries
25 and calculations to correct all account balances affected by the over-
26 accrual of AFUDC.

³ Notification of Request for Commission Review by Means of Shortened Procedures, Docket No. PA10-13-000, October 31, 2011, p. 2.

1 4. Adjust formula rate billings, as appropriate, for amounts inappropriately
2 recovered from customers associated with the tax effects of amortized
3 goodwill and related over-accrual of AFUDC. Compute interest on the
4 adjustments in accordance with 18 C.F.R. § 35.19a. File a refund analysis
5 with the Commission within 30 days of the issuance of a final audit report
6 in this docket.

7 **Q9. What are the key issues in this proceeding that you are addressing?**

8 A9. Our testimony addresses the following issues:

- 9 • Whether ITC Midwest met its commitment not to recover in rates the acquisition
10 premium it paid to acquire the transmission assets of IPL;
- 11 • Whether ITC Midwest's equity ratio was overstated as a result of its accounting
12 for goodwill and the tax effects of the amortization of goodwill; and
- 13 • Whether it would be reasonable to require any revision to the accounting method
14 used by the Company for the removal of goodwill and the tax effects of the
15 amortization of goodwill from the FERC accounts be applied retroactively to ITC
16 Midwest's commencement of operations in light of accounting and financial
17 guidance and theory.

18 **Q10. Has ITC Midwest met its commitment not to recover in rates the acquisition
19 premium paid to acquire the transmission assets of IPL?**

20 A10. Yes. ITC Midwest purchased the transmission assets of IPL in 2007. As a result of
21 the transaction, ITC Midwest recorded "goodwill" on its GAAP books to recognize
22 the amount of the purchase price in excess of the book value of the assets purchased.
23 This goodwill was not, however, recorded in ITC Midwest's FERC books. As a
24 result, ITC Midwest has not received a return of the premium it paid in excess of
25 book value for the IPL transmission assets nor has it received a return on the premium
26 in its rates.

27 **Q11. Was ITC Midwest's equity ratio "overstated" or "inflated" as a result of the
28 accounting for the removal of goodwill and the associated accumulated deferred
29 income tax ("ADIT") liability from the FERC accounts?**

1 A11. No. ITC Midwest’s accounting treatment was appropriate and did not artificially
2 inflate ITC Midwest’s equity ratio. The removal of goodwill from ITC Midwest’s
3 FERC books and records results in a reduction to equity for purposes of calculating
4 the equity ratio. The removal of the ADIT liability is also appropriate so that ITC
5 Midwest’s rate base is not reduced by the amortization of goodwill for tax purposes
6 because goodwill itself has been removed from the FERC accounts. Finally, the
7 accounting treatment for the amortization of goodwill increases Account 211, but that
8 is appropriate as explained below.

9 **Q12. Does ITC Midwest’s accounting treatment properly reflect the underlying**
10 **economic benefits and cash flows of the amortization of goodwill for tax**
11 **purposes?**

12 A12. Yes. There are economic benefits from the tax deductibility of goodwill that are
13 being recorded by ITC Midwest. ITC Midwest and ITC Holdings Corp. (“ITC
14 Holdings”) operate under an intercompany tax sharing arrangement. ITC Holdings
15 pays taxes on a consolidated basis for all of its subsidiaries. In this case, the resulting
16 economic benefit (i.e., reduced income tax obligation) is properly transferred to ITC
17 Midwest because the goodwill from the IPL purchase rests with ITC Midwest. ITC
18 Midwest’s tax obligation is reduced, and the resulting economic benefit has
19 appropriately been recorded as an increase to equity. Recognizing this transaction is
20 not overstating or inflating equity; the accounting treatment simply recognizes the
21 economic reality of the benefits relating to the tax deductions. For accounting
22 purposes, equity transactions are not limited to transactions that involve the direct
23 movement of cash. They include any transfer of economic value, including
24 reductions of liabilities or contributions of assets other than cash.⁴ The accounting
25 change recommended by staff ignores the economic reality of the tax benefit
26 associated with the amortization of goodwill for federal income tax purposes. This
27 benefit is appropriately allocated to ITC Midwest by ITC Holdings because the

⁴ For guidance on this issue, see FASB, “Statement of Financial Accounting Concepts No. 6: Elements of Financial Statements,” ¶66.

1 source of the benefit originates from the goodwill in ITC Midwest. The accounting
2 treatment originally relied upon by ITC Midwest reflects this tax benefit in FERC
3 Account 211 (Other Paid-in Capital) and thus reflect economic reality that the tax
4 deductibility of goodwill amortization is an economic benefit to equity holders.

5 **Q13. Did ITC Midwest’s accounting treatment of the tax amortization of goodwill**
6 **inappropriately alter the capital structure for the Company which led to larger**
7 **customer charges than they would have otherwise experienced?**

8 A13. No. If an alternative accounting treatment had been required by the Chief Accountant
9 or by staff of the Division of Audits, ITC Midwest would have managed its capital
10 structure to achieve the target 60/40 equity to debt ratio authorized by FERC order.⁵

11 **Q14. What is your understanding of how the Company manages its capital structure?**

12 A14. As described in the Audit Report, “audit staff found that ITC Holdings actively
13 manages ITC Midwest’s capital structure to always reach the targeted 60/40 equity to
14 debt ratio.”⁶ ITC Holdings manages the capital structures of its subsidiaries to be at
15 or near the authorized capital structure by injecting cash or other assets or by reducing
16 liabilities.⁷ For ITC Midwest, the authorized target equity ratio is 60 percent and ITC
17 Holdings has maintained that level.⁸

18 **Q15. In order to narrow the issues on review, ITC Midwest has agreed to alter its**
19 **accounting treatment beginning in 2011 consistent with recommendations in the**
20 **Audit Report. Does this affect in any way your view on whether the staff’s**
21 **recommendation for retroactive changes is appropriate?**

22 A15. No. Any change in accounting treatment for the tax effects of the amortization of
23 goodwill should be implemented on a forward looking basis for several reasons.

⁵ Audit Report, p. 19. *See also* Order Authorizing Disposition of Jurisdictional Facilities, Accepting Proposed Rates and Jurisdictional Agreements Subject to Conditions, and Dismissing Complaint, *ITC Holdings Corp., et al.*, 121 FERC ¶ 61,229 (2007)(“Transaction Order”).

⁶ Audit Report, p. 19.

⁷ ITC Midwest could reduce its equity ratio by paying a dividend to ITC Holdings.

⁸ *See supra*, note 5.

1 First, we continue to believe that the accounting used by ITC Midwest is appropriate,
2 and second, if the Commission were to agree that it is appropriate, there would be no
3 reason to require an ex-post adjustment to the FERC accounts even though the
4 Company has implemented the staff's preferred accounting for 2011 and going
5 forward. Third, even if the Commission were to decide that the agreed upon change
6 to ITC Midwest's accounting method is required, there would still be no need to
7 require an ex-post adjustment because customers were not adversely affected by ITC
8 Midwest's accounting method. ITC Midwest manages its capital structure to
9 maintain its approved capital structure of 60 percent equity. Any change in
10 accounting procedures would have been offset by ITC Midwest to maintain its
11 approved capital structure so charges to customers would have been unaffected.
12 Imposing the change on an ex-post basis prevents the Company from responding to
13 the change in accounting to maintain its target capital structure as it has demonstrated
14 that it would do. Moreover, prospective application for a new, authoritative
15 accounting approach is consistent with how companies typically have adopted new
16 authoritative accounting treatments that have a substantial effect on operations and
17 financial reporting, so that companies to which they apply can prepare for not only
18 accounting implementation but also for impact on operations, financing, etc.

19 **Q16. Have you or the Company been able to find any precedents specifying the**
20 **procedures recommended by Staff to account for the removal of goodwill and**
21 **the associated tax effects from the FERC accounts?**

22 A16. No, nor did Staff cite any in its Audit Report.

23 **Q17. Did the Audit Report specify an accounting approach to use as an alternative to**
24 **the approach used by the company?**

25 A17. No. In its recommendations, the Audit Report merely stated that the Company is to
26 "2. Remove the overstated equity amounts associated with the tax effects of
27 amortized goodwill reported in Account 211."⁹ Staff does not appear to acknowledge

⁹ Audit Report, pp. 2, 18.

1 that the underlying transaction that gives rise to the increase in equity is the
2 contribution of tax benefits, not the removal of ADIT liabilities. That transaction
3 must be accounted for, and it is appropriately accounted for as an equity transaction.

4 II. BACKGROUND AND ACCOUNTING TREATMENT

5 **Q18. Please provide a brief summary of the events and accounting conventions that**
6 **led to the current proceeding.**

7 A18. ITC Midwest acquired the FERC regulated assets of IPL for \$783.1 million. At the
8 time of the transaction, the acquired assets had an estimated book value of
9 approximately \$468.6 million resulting in an initial estimated amount of goodwill (or
10 acquisition premium) of approximately \$330 million, after accounting for other
11 acquisition assets and liabilities. The acquisition was approved by the Commission in
12 December 2007.¹⁰

13 **Q19. What are the relevant accounting standards for this proceeding?**

14 A19. Three different accounting standards are relevant for this proceeding: (1) Generally
15 Accepted Accounting Principles (“GAAP”), which are used in reporting to the
16 Securities and Exchange Commission (“SEC”), shareholders, etc., (2) tax accounting
17 requirements, which are used for the purpose of reporting to the Internal Revenue
18 Service (“IRS”) and to comply with current income tax laws, and (3) FERC
19 accounting and reporting guidelines, which apply to ITC Midwest’s FERC Form 1
20 and other regulatory reports filed with the Commission. These three reporting
21 systems treat goodwill differently. First, for GAAP purposes, goodwill is recorded as
22 an asset, and the book value of the asset only changes if the asset becomes impaired
23 or is sold. Second, for federal income tax purposes, goodwill in a taxable business
24 combination (as was the case for ITC Midwest) is amortized and is an offset against
25 taxable income. The tax amortization of goodwill results in a deferred tax liability
26 being recorded on ITC Midwest’s GAAP books and a reduction in federal income tax

¹⁰ Transaction Order.

1 owed. Third, in its application for FERC approval of the acquisition of IPL, ITC
 2 Midwest stated that it would not seek recovery of the goodwill from customers and
 3 that the associated accumulated deferred income tax liabilities would not be recorded
 4 on its FERC Form 1.¹¹ For FERC Form 1 reporting purposes, the \$330 million of
 5 goodwill was removed from assets and an offsetting \$330 million was removed from
 6 common equity. Further, the ADIT liability that results from the tax amortization of
 7 goodwill over time was removed from ITC Midwest's FERC Form 1 and recorded to
 8 the same common equity account to which the goodwill itself is recorded.

9 **Q20. Can you provide a simple illustration of how the accounting treatment affects**
 10 **ITC's books?**

11 A20. Yes. For simplicity, assume that immediately after the acquisition, the only assets on
 12 ITC Midwest's GAAP balance sheet are Property, Plant & Equipment ("PPE") of
 13 \$468.6 and Goodwill of \$330, while the only liabilities are Long-Term Debt of \$200
 14 and Common Equity of \$598.6. Under this scenario, the initial balance sheet for
 15 GAAP and FERC purposes would look as shown in Table 1 below, respectively:

Generally Accepted Accounting Principles (GAAP)				Federal Energy Regulatory Commission (FERC)			
PPE	\$469	Debt	\$200	PPE	\$469	Debt	\$200
Goodwill	\$330	Equity	\$599			Equity	\$269
Total	\$799	Total	\$799	Total	\$469	Total	\$469

Table 1: Initial GAAP and FERC Books

16 At the acquisition date, the FERC Form 1 balance sheet reflects the removal of
 17 goodwill from the FERC accounts. Subsequent to the acquisition date, goodwill is
 18 amortized for income tax purposes. Because there is no amortization of book
 19 goodwill for GAAP purposes, a book vs. tax timing difference exists and deferred tax
 20 liabilities are being generated after the acquisition date on the GAAP balance sheet.
 21 For FERC accounting, both the goodwill and the ADIT liability generated by the tax
 22 amortization of the goodwill recorded for GAAP purposes are removed from the

¹¹ See the Application in Docket Nos. EC07-89-000 and ER07-887-000, Exhibit N.

1 FERC accounts. Table 2 below compares the balance sheets under GAAP and under
 2 FERC accounting after one year. Table 2 is based upon amortizing tax goodwill over
 3 15 years for tax purposes¹² and uses a marginal income tax rate of 40 percent.

Generally Accepted Accounting Principles (GAAP)				Federal Energy Regulatory Commission (FERC)			
PPE	\$469	Debt	\$200	PPE	\$469	Debt	\$200
Goodwill	\$330	Deferred Tax	\$9	Tax Benefit	\$9	Beg. Equity	\$269
Tax Benefit	\$9	Total Liabilities	\$209			Δ Equity	\$9
		Equity	\$599			End Equity	\$278
Total	\$808	Total	\$808	Total	\$478	Total	\$478

Table 2: GAAP and FERC Books after One Year

4 As shown in Table 2, the company's equity increased because the tax amortization
 5 allows the company to reduce its tax obligations which generates a tax benefit relative
 6 to the situation without the tax amortization. The FERC Form 1 balance sheet
 7 reflects the removal of goodwill and the ADIT on goodwill.

8 **Q21. How does FERC accounting relate to GAAP accounting?**

9 A21. Regulated companies usually begin with GAAP accounting statements and modify
 10 the GAAP statements to comply with the Uniform System of Accounts ("USoA")
 11 required by the FERC. The FERC does not have a comprehensive, stand-alone
 12 accounting system.

13 The FERC USoA is not a complete body of accounting principles and
 14 standards. The USofA relies and bases its accounting principles and
 15 standards on those that U.S. GAAP prescribes, and incorporates specific
 16 requirements where departures from U.S. GAAP are needed to support
 17 rate-making. [footnote omitted]¹³

18 **Q22. What does this mean for purposes of ensuring FERC accounts are appropriate?**

19 A22. Broadly speaking, utilities such as ITC Midwest use GAAP accounting as the basis
 20 for keeping their books (general ledger). Therefore, when GAAP and FERC

¹² Internal Revenue Code, 26 U.S.C. § 197.

¹³ See March 17, 2011 letter from Chief Accountant of the FERC to the Securities Exchange Commission regarding the implementation of IFRS, p. 3.

1 accounting and reporting differ, companies make adjustments to the GAAP accounts
2 to ensure FERC compliance rather than create a distinct, FERC-specific general
3 ledger. As a result, if the GAAP books contain entries that need to be modified for
4 FERC reporting purposes, companies rely on other FERC journal entries to arrive at
5 FERC balances. This way, the fundamental GAAP reporting system remains intact
6 while the FERC accounts are modified to add, remove or simply move an amount. In
7 the present case, ITC Midwest needed to remove the goodwill that would otherwise
8 reside in FERC Account 186 and ADIT liability that would otherwise reside in FERC
9 Account 283, so the Company removed the goodwill and ADIT amounts with a
10 corresponding net reduction to FERC Account 211 – Other paid-in capital. As
11 described in answer A13 and as depicted in answer A21 above, regardless of the
12 adjustments or mechanics used to convert a GAAP balance sheet to a FERC-basis
13 balance sheet, the resulting balances are the important thing, and an increase in equity
14 to recognize the tax benefits for goodwill is the correct accounting. ITC’s accounting
15 conventions and the resulting balances are therefore appropriate.

16 We believe that narrowing the difference between GAAP and FERC accounting to
17 the extent possible provides more transparent financial information because GAAP
18 accounting consists of a complete body of principles, whereas FERC accounting is
19 not intended to be complete. Therefore, fewer adjustments to the GAAP financials
20 are generally preferred. FERC Staff’s recommendations would add additional
21 adjustments.

22 **Q23. Please summarize this section of your testimony.**

23 A23. This section of the testimony discussed the relationship between GAAP and FERC
24 accounting, noting that FERC accounts typically are based on GAAP accounts.
25 Modifications to GAAP accounts to meet FERC accounting requirements are done
26 through additional adjustments or journal entries. In addition, the section notes that
27 new accounting standards are implemented prospectively.

1 **III. ITC MIDWEST'S EQUITY RATIO**

2 **Q24. What is the specific concern of the Staff of the FERC Division of Audits?**

3 A24. The specific concern appears to be that the accounting method followed by ITC
4 Midwest for the tax benefit from the amortization of goodwill increases equity which
5 Staff believes artificially "inflates" ITC Midwest's equity balance and ratio. An
6 increase in equity provides a greater dollar amount of return on equity than would be
7 the case if the equity ratio were lower. The equity ratio is used in ITC Midwest's
8 formula rate and for AFUDC. The allowed ROE of 12.38 percent does not change.
9 The concern is primarily with the equity balance and the ratio.

10 **Q25. Does ITC Midwest or ITC Holdings derive some benefit from the effects on**
11 **equity of its applied accounting method for goodwill and deferred tax liabilities**
12 **on goodwill?**

13 A25. No. First, ITC Midwest's accounting has the net effect of reducing the equity balance
14 used for ratemaking purposes because goodwill and ADIT liabilities on goodwill are
15 completely removed.

16 Second, if FERC staff's concerns resulted in a requirement for ITC Midwest to use
17 different accounting entries that required a reduced equity balance, this would not
18 change the cash required to operate ITC Midwest's business. So, in the event
19 additional equity were needed at ITC Midwest to achieve a 60 percent equity ratio,
20 ITC Holdings could have infused additional equity into ITC Midwest and thereby
21 reduced the amount ITC Midwest would need to borrow. Since cash in the
22 consolidated ITC Holdings entity is fungible, there is no particular benefit to ITC
23 Holdings or ITC Midwest from using its accounting treatment.

24 Finally, ITC Midwest's rate base has been increasing over time as the Company
25 invests in new transmission assets. The economic benefit of the tax amortization of
26 goodwill is being reinvested in ITC Midwest. As a result, rather than raising cash or
27 other assets from external investors in return for equity, ITC Midwest is internally

1 generating cash that results from the tax deductions for goodwill that could be used to
2 raise the equity ratio through buyback of debt, for example.

3 **Q26. What is ITC Midwest's authorized equity ratio?**

4 A26. ITC Midwest is authorized to use its actual capital structure, targeting an equity ratio
5 of 60 percent.¹⁴

6 **Q27. Does ITC Midwest use its actual equity ratio in setting rates?**

7 A27. Yes.¹⁵

8 **Q28. Historically, has ITC Midwest's equity ratio exceeded the target of 60 percent?**

9 A28. No.¹⁶

10 **Q29. Does ITC Holdings, the parent of ITC Midwest, manage the capital structure of**
11 **ITC Midwest to maintain the target capital structure allowed by the FERC in its**
12 **decision?**

13 A29. Yes. "[A]udit staff found that ITC Holdings actively manages ITC Midwest's capital
14 structure to always reach the targeted 60/40 equity to debt ratio."¹⁷

15 **Q30. Did ITC Midwest base its tariff rates on its allowed ROE of 12.38 percent and a**
16 **60/40 capital structure?**

17 A30. Yes.¹⁸

18 **Q31. Did ITC Midwest include in its revenue requirement any provision for a**
19 **recovery of goodwill or a return on goodwill?**

20 A31. No.

¹⁴ See Transaction Order at P 49; Audit Report, p. 4.

¹⁵ See Audit Report, p. 8.

¹⁶ Audit Report, p. 19.

¹⁷ Audit Report, p. 19.

¹⁸ Audit Report, p. 8.

1 **Q32. When ITC Midwest amortizes goodwill for purposes of determining its income**
2 **tax liability, does the tax benefit come from customers?**

3 A32. No. The tax benefit from the amortization of goodwill comes from tax policies
4 adopted by the Federal government. The resulting tax benefit does not come from
5 customers, but is instead a reduction in the tax receipts of the Federal government.
6 This distinction is critical in determining the correct regulatory accounting treatment
7 for the amortization of goodwill. The source of the tax benefit is not from customers.

8 **Q33. Is ITC Midwest the taxpayer or is ITC Holdings the taxpayer?**

9 A33. ITC Holdings pays taxes on a consolidated basis for all of its subsidiaries¹⁹, but the
10 tax benefit associated with the amortization of goodwill is an asset belonging to ITC
11 Midwest. The cash paid for the acquisition of IPL's transmission assets was provided
12 by ITC Midwest, and this tax asset and deductions properly reside at ITC Midwest.

13 **Q34. Does ITC Midwest's accounting treatment of the tax benefit from the**
14 **amortization of goodwill end up being reflected in FERC Account 211,**
15 **Miscellaneous Paid-In Capital?**

16 A34. Yes. The FERC accounting for the tax benefit has the effect of increasing the balance
17 of Account 211, as described in A12, but this appropriately recognizes the economic
18 reality of the tax savings generated by the tax amortization of goodwill.

19 **Q35. If the tax benefit is reflected in FERC Account 211, why doesn't that inflate or**
20 **overstate the Company's equity ratio?**

21 A35. As discussed above, equity transactions can take the form of the contribution of cash
22 and other assets, reductions in liabilities, or dividend payments. In this case, the
23 increase in FERC Account 211 is a contribution of a tax benefit (an asset) from ITC
24 Holdings to ITC Midwest in return for equity. Therefore, the equity of ITC Midwest
25 has increased by the amount of the tax benefit (contribution from its shareholder). As
26 noted earlier, using the tax benefit to maintain the equity ratio of ITC Midwest is
27 consistent with ITC Holdings' policy of maintaining the target 60/40 equity to debt

¹⁹ See ITC Holdings' Securities and Exchange Commission Form 10-K.

1 ratio. Over the three-year period from 2008 through 2010 since the acquisition of
2 IPL's assets, ITC Midwest has invested over \$490 million in additional assets.²⁰
3 Some of the additional investment was financed with equity and some with debt, but
4 the actual capital structure was maintained at the target capital structure.

5 **Q36. Does it matter if the source of additional equity in a company comes from the tax**
6 **benefits of tax amortization of goodwill?**

7 A36. No. The source of the asset should not be relevant to the use of the asset. To suggest
8 otherwise is to argue that the tax benefit of the tax amortization of goodwill is
9 somehow "tainted" and cannot be used for investment in ITC Midwest.

10 **Q37. Please summarize this portion of your testimony.**

11 A37. ITC Midwest did not include in its revenue requirement either the amortization of
12 goodwill or a return on goodwill. ITC Midwest removed goodwill and the associated
13 ADIT from its FERC accounts as it agreed to do. ITC Midwest set its revenue
14 requirement using the allowed 12.38 percent ROE using its actual capital structure of
15 60/40 equity to debt ratio, which it actively managed to maintain. Although the tax
16 benefit from the amortization of goodwill increased the balance of Account 211, this
17 was appropriate because the contribution of a tax benefit to ITC Midwest has
18 economic substance that needs to be reflected in the FERC financial statements.
19 Further, the company showed in its approved journal entries how it would reduce
20 Account 211 for the underlying amount of goodwill itself, and not reduce any other
21 accounts.²¹ Therefore, ITC Midwest recorded the tax benefits of goodwill in the
22 same account. Had the tax benefit been from any other transaction and the resulting
23 cash invested in ITC Midwest's transmission assets, we believe that there would be
24 no issue regarding the equity ratio. The fact that the tax benefit derives from the tax
25 amortization of goodwill from the acquisition of IPL's assets should not change that
26 conclusion. To argue that it does implies that the tax benefit from the amortization of
27 the goodwill related to the IPL transaction is tainted, at least with regard to

²⁰ ITC Midwest FERC Form 1's for 2008 through 2010, Statement of Cash Flow p.120 line 34.

²¹ See Initial Memorandum of ITC Holdings Corp. at pp. 3-4.

1 investment in ITC Midwest. ITC Midwest's customers paid rates set upon the actual
2 equity ratio and ROE that was approved by FERC in the Transaction Order - rates set
3 using a 12.38 percent ROE using an actual capital structure targeting 60 percent
4 equity. Therefore, customers were not harmed by the accounting treatment for the tax
5 benefit of the amortization of goodwill. The tax benefits that ITC Midwest received
6 were allowed by the tax code of the Federal government and paid by the Federal
7 government, not the customers of ITC Midwest.

8 **Q38. In addition to the economic analysis of goodwill and tax deductions on goodwill**
9 **throughout your testimony that supports ITC Midwest's accounting, is there**
10 **other accounting precedent that supports ITC Midwest's accounting treatment?**

11 A38. Yes. ASC 350 (formerly FAS 142)²² provides that when goodwill is impaired for
12 GAAP reporting purposes, then the goodwill, net of income taxes, is written off and
13 the write-off results in an equal reduction in equity. In particular, if the goodwill on
14 ITC Midwest's GAAP books were deemed to be impaired, the net reduction to equity
15 on the GAAP balance sheet would be the after-tax reduction in goodwill (i.e., the
16 write off of goodwill offset by the tax deduction for the loss in value). This is
17 consistent with ITC Midwest's treatment on its FERC balance sheet. In other words,
18 all else equal, the GAAP and FERC balance sheets would show the same amount of
19 equity at the end of the tax amortization period of tax goodwill if the goodwill were
20 impaired. Under ITC Midwest's accounting treatment, the FERC balance sheet would
21 match the GAAP and the tax balance sheets.

22 **Q39. Does this conclude your testimony?**

23 A39. Yes.

²² Intangibles – Goodwill and Other, ASC 350. See especially, ASC 350-20-35.

AFFIDAVIT OF BENTE VILLADSEN

I, Bente Villadsen, being duly sworn, depose and say that the statements contained in the foregoing Direct Testimony on behalf of ITC Holdings Corp. and ITC Midwest LLC in this proceeding are correct to the best of my knowledge, information and belief.

Bente Villadsen

Subscribed and sworn to me before this ___th day of _____, 2012.

Notary Public

My Commission expires:

(NOTORIAL SEAL)