

PROFESSIONAL EXPERIENCE

Bitfarms Ltd. – Vice President Corporate Development **Jan. 2022 – Present**

Oversees a global team of investment professionals specialized in development of BTC mining data centers

- Growth, development and financing strategy construction and execution
- Acquisition of new sites and enterprises and integration within the growing Bitfarms' operating footprint

Consultant – Corporate Finance & Investment **Apr. 2019 – Jan. 2022**

Advised a variety of clients on investment and corporate finance related issues

- Merger & Acquisition advisory for a publicly traded REIT on a \$5.7B privatization process
- Investment advisory on the deployment of US\$100M+ across multiple asset classes for a family office
- Corporate finance advisory and fund-raising assistance for cleantech start-ups and SMEs
- Corporate finance consulting with a real estate merchant bank focused on senior living residences

National Bank Financial Markets – Investment Banking **Jan. 2017 – Apr. 2019**

Executed on several public and private financings for clients in a variety of industries including bio-chemicals, metals & mining, manufacturing, aerospace, consumer products, pharmaceuticals, and retail

Participated in the client coverage activities of the Montreal-based Investment Banking team at National Bank

Also executed on merger & acquisition transactions in different contexts (buy / sell side, carve-outs, privatization)

- Developed strong financial analysis, financial modelling, synthesis and presentation skills that were leveraged in a variety of different engagement contexts in a high pressure and fast-pace environment
- Responsible for the training of new hires; developed and taught onboarding materials that resulted in a material improvement of the integration and ramping-up of new junior bankers in the team

BDG & Partners – Investment **Jan. 2015 – Jan. 2017**

Executed on buy-out engagements for a Private Equity Fund focused on small-cap traditional businesses

Prepared various types of strategic and financial analyses and models to support the capital deployment efforts

Monitored, analyzed and reported Fund's performance information to LPs and Fund's stakeholders

- Demonstrated adaptive aptitudes and strong strategic reasoning skills leveraged over 4 completed acquisitions

Took over the direction of the Finance department at Cendrex Industries after its acquisition by BDG (11 months)

- Oversaw a team of 4 to manage cash, hedging, working capital, monthly reporting and the hiring of a new CFO

HEC Montréal – Graduate Teaching Assistant – (Full time) **Sep. 2012 – Aug. 2013**

Integrated the teaching and research faculty of the Department of Accounting at HEC Montréal to lecture students from the B.B.A., D.E.S.S. and MBA programs on diverse accounting topics

Held consulting hours with students. Specialized in Accounting for Mergers and Management Accounting

- Developed strong interpersonal skills as well as pedagogical/ andragogical techniques

Deloitte – Auditor – (Overlapped with study periods) **May 2010 – Jan. 2015**

Specialized in investment audits for major life insurance firms

Carried out financial audits and prepared consulting and advisory services memos

- Developed and applied an extensive set of standardized work frameworks in various different work contexts

EDUCATION

MSc. Accounting, Organisation and Institutions **Jul. 2014**

The London School of Economics and Political Science (“LSE”)

Graduated with *Merit* and one Distinction Citation; First quartile ranking

Courses: Corp. Finance, Management Strategy, Qualitative Accounting, Economic History (Dev't of Latin America)

Graduate Diploma – Public Accounting (CPA – License 140645) **Sep. 2012**

Bachelor of Business Administration (“B.B.A.”) **May 2011**

HEC Montréal

Graduated with Mercury and Honours distinctions, respectively 5% and 1% of top graduates; First decile ranking

Trilingual cohort (English, Spanish, French) with one term at ESADE Business School, Spain (4 Distinctions)

EXTRACURRICULAR

Founder & President – LSESU AOI Society **Sep. 2013 – Jul. 2014**

Organized guest lectures and networking activities at the LSE with prominent professionals (FTSE 100 CFO, regulators and academics), presided a committee of 7 representing >250 students

Language

English, French, Spanish; Native or bilingual (fluent); Written and spoken